



NORTHAMPTON TOWN F.C.

COMMUNITY

Northampton Town FC
PTS Academy Stadium
Northampton
NN5 5QA

Do you have a proven track record in new business development and income generation? Are you passionate about education and making a difference in the local community?

Northampton Town FC Community Trust is a pioneering charity that uses the unique appeal of Northampton Town Football Club to deliver activities that connect our communities and improve people's lives.

An exciting opportunity has arisen for a passionate, enthusiastic and driven individual to join our team in the following position:

- **Business Development Manager**

With an emphasis initially on schools, the successful applicant will be responsible for pro-actively increasing the revenue and reach of the community trust schools programme, achieving set income generation targets for new business and retained business. They will work closely with the CEO and Programmes Manager to identify, develop and close business opportunities to grow our work.

Why work with us?

We know that people are the key to us achieving our mission – and that's why we look after our dedicated team. We believe that everyone on our team should grow as the organization grows – and we do that by encouraging constant learning and development. We know that if we invest in our team, our team go the extra mile.

Benefits

- Competitive remuneration package and uncapped commission
- Access to bespoke CPD and training from our partners including the Premier League, EFL, Northampton Town FC and the FA.
- Pension Scheme
- Free Gym access and other local partner discounts
- Free tickets to NTFC matches
- Career progression opportunities
- Use of company van

Are you eligible?

We're looking for someone with a track record in sales but also with a passion to make a positive difference within the local community and to the lives of young people. Experience working within sales in the education sector is essential.



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All eligible candidates must have a full UK driving license and access to a vehicle too.

The successful candidate will also showcase the following community trust values:

We Innovate - *We are forward thinking and adapt to the needs of the community. We plan for the future.*

We Go Further - *We don't do 'good enough' we do the very best*

We Are Reliable - *We have integrity and transparency at our core.*

We Inspire - *We lead by example, delivering with enthusiasm & passion to help others unlock their full potential.*

All candidates will be subject to a fully enhanced DBS check.

How to apply

If you think you have the passion, skills and aptitude and want to be part of a dynamic team making a difference, please download a copy of our application form from our website:

<https://www.ntfccommunity.co.uk/careers>

Please complete and send along with a covering letter outlining your suitability for the role via email to: **Phillip.smith@ntfc.co.uk**

Closing date for applications is 9.00am on **Thursday 11th June 2020.**

Interviews to take place on Tuesday 16th June 2020.

We will adhere to our privacy notice in the process of reviewing all applications, a copy of this document can be found here: [NTFC privacy notice for applicants](#)