THE FA CLUB & LEAGUE FOOTBALL FORUM

FREE WEBINAR



The presentation will commence just after 8pm.

Please mute your microphones and turn off any cameras whilst we are waiting.

Thank you for your co-operation.

THE FA CLUB & LEAGUE FOOTBALL FORUM





HOW TO USE SOCIAL MEDIA EFFECTIVLEY

Wednesday 13th May 2020





FORMAT & HOUSEKEEPING

- To help with recording quality, please mute sound until the discussion
- The webinar will be recorded and available to view again
- Slides will be emailed to all participants who signed up
- Any questions you have through the presentation jot them down on a
 piece of paper or in the chat and we will open up the floor for discussions
 at the end.



WEBINAR RECAP

- What do we stand for Values and Vision
- How do we know we've made it Defining Success
- Business Continuity Planning
- How to use marketing to build for the future Marketing & Communications

Key Messages/Top Tips from the previous webinar

- 1. Add marketing to your committee agenda
- 2. Take a look at your social media channels and the free analytics they have to help you focus.
- 3. Keep your communications consistent and do this by using scheduling tools.
- 4. Don't be afraid to ask for feedback. Use surveys, polls and questionnaires via your website and social media.
- 5. Be creative.



WHAT WE'LL COVER TODAY

- How to be more strategic with social media
- How to be more consistent with posting
- How to create good content
- How to create a tone of voice
- How to engage people with your club's social media
- Questions





TheFA

FOR ALL



The FA

6.2

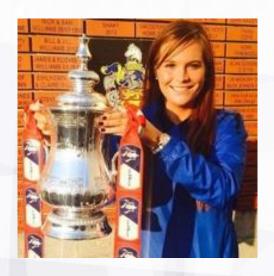
DIGITAL COMMUNICATIONS
WITH CHILDREN (UNDER 18s)



Version: 1.1 Published: MAY 2019



INTRODUCTION



Charlotte Richardson



Warren Barlow QPM League Secretary BBDFL







HOW TO BE MORE STRATEGIC WITH SOCIAL MEDIA





52.2 million adults



2/3 use social media once a day

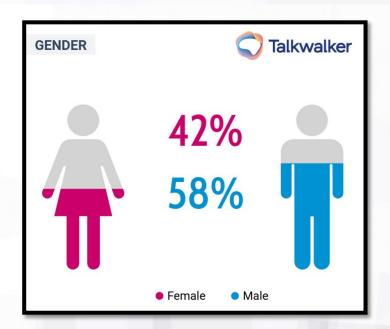


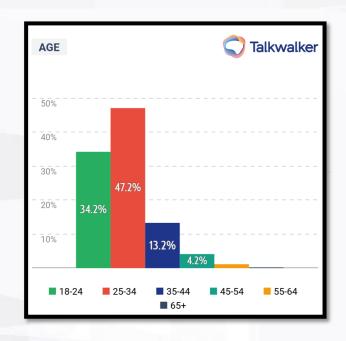
The average adult in the UK spends two hours per day scrolling



That's 468 hours per year!







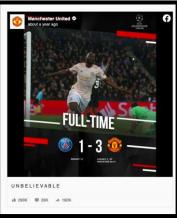














1. Social Networks

Facebook - Twitter - LinkedIn









2. Media Sharing Networks

Instagram – Snapchat – YouTube – TikTok

- **Q** Brand awareness
- Oriving engagement
- Boost participation
- Attracting sponsors

3. Discussion Forums

Facebook groups – reddit – chatroom functions

- Market research
- Advertising and recruiting players/volunteers
- **** Building community
- Brand advocacy

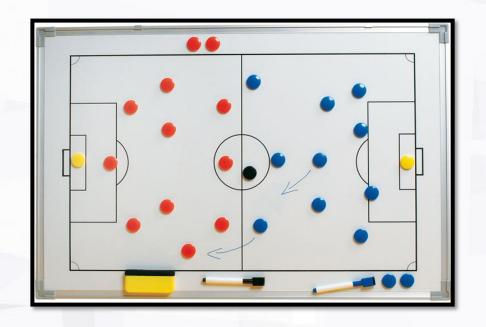
4. Bookmarking networks

Pintrest

- Market research
- Orive engagement
- Boost website traffic
- Introduce you to new target markets



BE ASTUTE. BE TACTICAL.





- ✓ Set meaningful social marketing goals
- √ Track meaningful metrics
- ✓ Assess your results and optimize
- ✓ Understand your audience(s)
- √ Look at competitors
- ✓ Create engaging content



SOCIAL MEDIA SPENDING



- Pick the right platform
- Use video and imagery
- Tailor your copy and spend to attract your target segment
- Measure ROI



HOW TO CREATE GOOD CONTENT



UPCOMING EVENTS











INFORMATION ABOUT YOUR CLUB









INITIATIVES YOU'RE INVOLVED WITH









ANNOUNCEMENTS









MATCH REPORTS





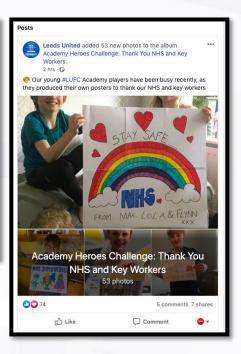


PHOTOS AND VIDEOS











ADVERTS

















- Cover image: 820 x 312 (min 400 x 150)
- Cover video: 820 x 462
- Cover video min length: 20 sec
- Profile image: ≥180 x 180
- Shared post image: 1200 x 630
- Event cover: 1920 x 1080
- Shared video dimension: 1280 x 720
- Min video width: 600 pixels
- · Video length: max 120 min
- · Average video length: 1 min





- Recommended video dimensions: 854 x 480.
- Max video dimension: 3840 x 2160.

LinkedIn



- Shared image: 350 pixels wide
- 640 x 360, 640 x 480, 960 x 720, 1280 x 720. 1440 × 1080, 1920 × 1080
- Video length: max 10 min





- Profile image: 110 x 110
- Shared photos: 1080 x 1080
- Stories resolution: 1080 x 1920 (min 600 x 1067) | max 4 GB
- IGTV video resolution: 1080 x 1920 IGTV video length: max 10 min
- Stories length; max 15 sec
- Max video resolution: 1080 x 1080
- Video length; max 60 sec
- Average video length 30 sec

Pinterest



- Profile image: 165 x 165 | max 10 MB
- Board cover image: 222 x 150 (min 55 x 55)
- Pinned image preview: 236 pixels wide



- User generated content
- Incentives
- Contests
- Listen to feedback
- Give thanks



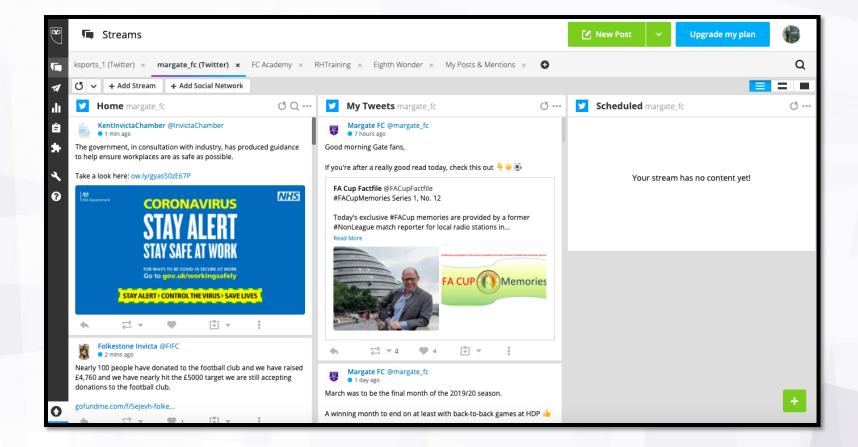
HOW TO BE MORE CONSISTENT WITH POSTING



HOW TO BE MORE CONSISTENT WITH POSTING

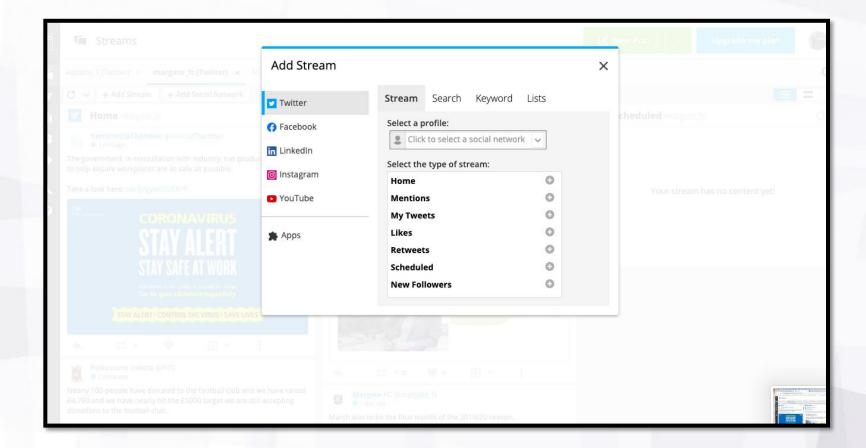


HOOTSUITE



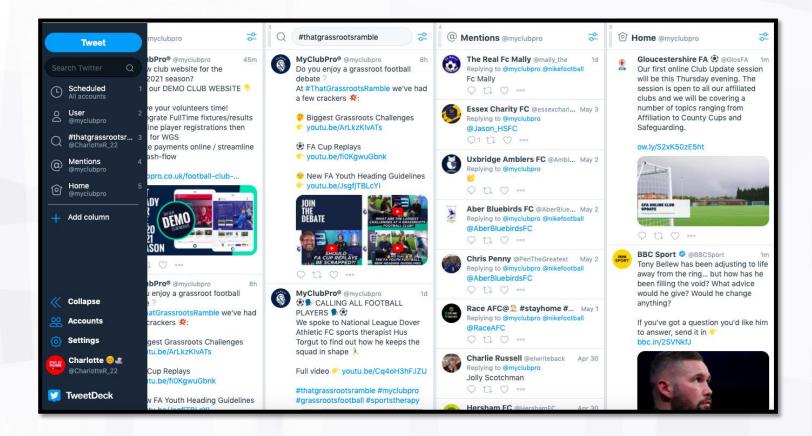


HOOTSUITE





TWEETDECK





Home: Home timeline for any specific account.

User: Tweets from a specific account.

Notifications: Notifications for a specific account, including when the account's Tweets. are

Retweeted, liked, or mentioned, and when someone follows the account.

Search: A specific search term.

Lists: Create or connect a list you already follow.

Collection: A timeline of curated Tweets, hand-selected by you, to share with others.

Activity: What's happening with the accounts you follow.

Likes: Tweets marked as likes from a specific account.

Messages (one account): Direct Messages for a specific account.

Mentions (one account): When someone mentions a specific account.

Followers: Follow activity for a specific account.

Scheduled: Your scheduled Tweets.

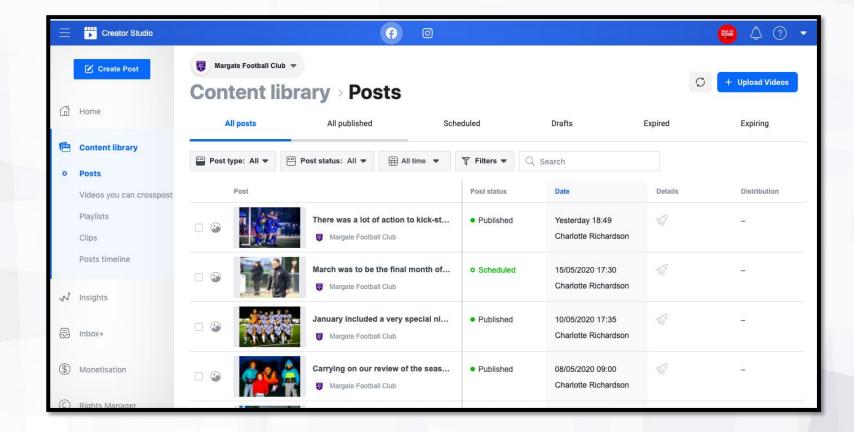
Messages (all accounts): Direct Messages from all your authorized accounts in aggregate.

Mentions (all accounts): Mentions from all accounts.

Trending: Specific worldwide trends.



CREATOR STUDIO





HOW TO CREATE A TONE OF VOICE







1.Understand your brand

2.Understand your audience

3. Refine according to channel

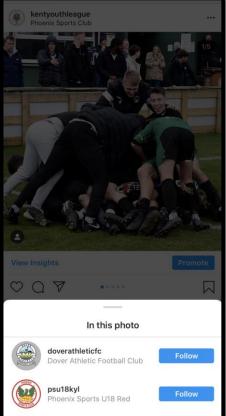


HOW TO ENGAGE PEOPLE WITH YOUR CLUB'S SOCIAL MEDIA



TAG PEOPLE











KentYouthLeague @KentYouthLeague · Nov 13, 2019

Get into the festive spirit and help the #kyl raise funds for those who need it most this Christmas 😇 🛦

On Sunday 15th December, we are asking all our clubs to support our #KYLChristmas efforts to fundraise for our Charity Partner. @Redthreadyouth

kentyouthleague.co.uk/2019/11/11/fun...



KentYouthl eague @KentYouthl eague - Nov 13 2019



We are asking our clubs, teams, coaches, players + managers to raise funds for those who need it most.

£1 from each of us on Sunday 15 December could make a life-changing difference.















HASHTAGS



STRATEGIC HASHTAGS















#InThis Together













SHARING IS CARING

















to use social media effecti



A Case study of the Bolton, Bury and District Football League by Warren Barlow (League Secretary)

- 1. Introduction
- 2. Overview of the league
- 3. Online presence
- 4. Strategy, content and tone
- 5. Pro's and cons
- 6. Case study of Moss Bank JFC





- 30 years as a police officer with 18 years as a national and international trainer for the Counter Terrorism network (Received QPM in 2019 for my services to policing)
- Grassroots Level 7 referee
- FA Level 1 Qualified Coach
- Club Secretary for CMB Sports Club in Bolton
- League Secretary for BBDFL





The North West Football Trust is a registered Charity No. 1165943

• 4 Trustees (Chairman and 3 Directors) sit within the charity and set the overarching strategy for the organisation

Management Team

Chairman, 1 Director, League Secretary and Girls and Development Age Group Lead

The Bolton, Bury and District Football League (600 teams & 8200 players)

- League Secretary
- Welfare officer
- Development Age group Lead
- Competitive Age group lead
- Girls Lead
- 13 fixtures secretarial posts
- Referee team x5 (referee secretary, development officer & 3 Admin Support staff)
- Educational Lead (responsibility for coach and referee courses and CPD events)



(Note: Women and Girls leagues follow a similar structure to the BBDFL)



The North West Football Trust https://nwft.org.uk/

The Bolton, Bury and District Football League https://bbdfl.org/

The North West Girls Football League https://nwgfl.org.uk/

The North West Women's Football League https://nwwfl.org.uk/

Twitter accounts

- @officialbbdfl
- @officialnwft
- · @officialnwgfl
- @officialnwwfl
- @bbdflofficials

Facebook https://www.facebook.com/TheBBDFL/

Instagram https://www.instagram.com/officialbbdfl/?hl=en





Strategy

The strategy is agreed by the trustees

Content and tone

 The Management Team agree the content and tone but the delivery is up to the individual leads as follows:

The Bolton, Bury and District Football League website and twitter account – Warren Barlow (League Secretary)

The Girls and Women's websites and twitter accounts – Kelly Boag (Women and Girls Lead)

Facebook Page – Mark Edgar (Development Age Group Lead)

Referee Twitter Account – Jack Nicklin (Referee Secretary) and Ashton Wroe (Referee Development Officer)





- You can set the tone of your organisation
- Linking accounts can generate a feeling of lots of activity and positivity
- Different People posting gives a mix of perspectives
- You can generate lots of interest in your organisation
- You can attract individuals, Teams, Clubs and supporters
- Can attract dissenters
- Can attract abusive
- You may get your wording wrong!
- You may post something that you shouldn't have
- Big Tip: mute on facebook and twitter!



















Season: 2019/20





FINAL FIVE PRACTICAL TIPS

- 1) Be clear about your objectives and the actions you want to take to meet them
- 2) Use the right tools, not all the tools
- 3) Be consistent
- 4) Check your data
- 5) Interact and engage with your audience









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LinkedIn:

https://www.linkedin.com/in/charlotte-richardson-639a6659/





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OPEN DISCUSSION/QUESTIONS

- **Ask Questions**
- Share your own experiences
- Share your current challenges
- Solutions





If you'd like to contribute, either

- Please type your name and club/org. into the chat box so we can effectively bring you into discussion or
- 2. Please type a question/comment which one of the presenters will raise



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FREE WEBINAR

HOW CAN MARKETING SUPPORT GROWTH AND SUSTAIN PARTICIPATION

Exploring ways in which marketing can support a development plan and aid growth and sustainability in participation .

Time: 20:00 – 21:30

Date: Wednesday 20th May **Register your interest here:**

http://bit.ly/2Fx202R



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THANK YOU