



GREATER MANCHESTER FOOTBALL

Manchester FA

2021 AGM

18th November 2021



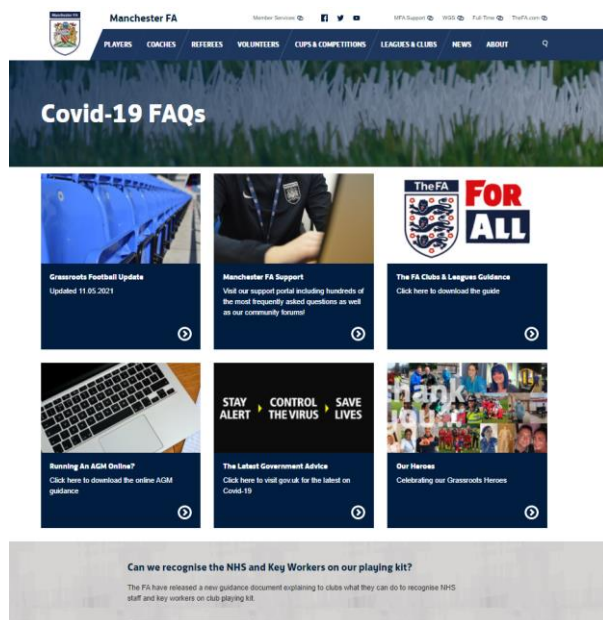


GREATER
MANCHESTER
FOOTBALL

From us All at
Manchester
FA

Thank You





Manchester County Football Association Limited
Notes to the Detailed Income Statement
Year Ended 30 June 2021

	2021 £	2020 £
Administrative expenses		
Staff salaries	500,413	541,599
Staff pension contributions - defined contribution	15,892	17,265
Rent rates and water	2,535	12,606
Insurance	4,101	3,512
Telephone	10,431	9,016
Computer expenses	5,341	4,013
Printing postage and stationery	1,139	2,886
Staff training	1,100	3,923
Staff expenses	763	2,265
Snacks expenses	2,798	5,160
Subscriptions	868	384
Legal and professional fees	4,790	6,368
Auditors remuneration	4,500	4,450
Depreciation of tangible assets	10,193	6,086
Provision for doubtful debts	1,843	1,000
Bank, credit card charges and interest	1,843	4,291
	<u>568,705</u>	<u>627,434</u>
Other operating income		
Job retention scheme grant	118,445	47,394
Other interest receivable and similar income		
Interest on cash and cash equivalents	<u>927</u>	<u>1,398</u>

Manchester County Football Association Limited
Detailed Income Statement
Year Ended 30 June 2021

	2021 £	2020 £
Turnover		
Membership income	125,099	10,560
Discipline income	69,785	68,691
Referee fees	13,596	3,676
FA grants (includes on-costs)	309,015	323,214
Rental income	—	1,453
Competition income	—	2,750
Sponsorship	—	7,010
Match ticket sales	290	1,955
Development income	33,120	225,700
Business plan income	1,835	25,128
Wholesport income	—	8,039
Event income	—	11,065
Chinese FA Coach Education Programme	—	180,000
	<u>552,740</u>	<u>869,241</u>
Cost of sales		
Referees, assessors and insurance	3,345	16,572
Disciplinary expenditure	10,656	20,870
Competition expenditure	—	2,913
Chinese FA coach education programme	—	145,152
Representative match expenditure	—	75
Event expenditure	—	17,549
Wholesport expenditure	—	8,039
Business plan expenditure	1,835	25,128
Development expenses	18,920	162,851
Commercial expenditure	517	6,733
Match ticket purchase	290	1,933
Membership expenditure	52,428	62,297
Euros Host City Fund Expenditure	14,175	—
	<u>102,166</u>	<u>470,112</u>
Gross profit	<u>450,574</u>	<u>399,129</u>
Overheads		
Administrative expenses	568,705	627,434
Other operating income	<u>118,445</u>	<u>47,394</u>
Operating profit(loss)	<u>314</u>	<u>(180,911)</u>
Other interest receivable and similar income	<u>927</u>	<u>1,398</u>

Finance 2020/2021

The Challenges of 2020/21 & the Covid Pandemic

- A £40,386 reduction in 2020/21 and FA Funding of £911,142.66 for the next three years to 2024, a reduction of £199,012.
- Centralisation of Coach Education and introduction of a Digital Online Offer
- Inability to generate commercial revenue
- The need to ensure a Manchester FA workforce for Grassroots is maintained through the partial use of Furlough.

KPI Performance in 2020/21

- **Male Pathway – 36,680** *(39,020 in 2019/20)*
- **Female Pathway – 3,639** *(3,654 in 2019/20)*
- **Disability Pathway – 710** *(1,390 in 2019/20)*
- **Futsal Pathway – 450** *(1,050 in 2019/20)*
- **Number of Registered Referees – 482** *(625 in 2019/20)*
- **Player Registration Coverage – 93.32%** *(88.68% in 2019/20)*
- **Youth FA Charter Standard – 88.14%** *(90.49% in 2019/20)*
- **Adult FA Charter Standard – 54.76%** *(54.70% in 2019/20)*

Our participation figures will move to 'actual' players registered with the following six KEY performance measures for County FA's;

- Male Pathway
- Female Pathway
- Disability Pathway
- Coach Development
- Referee Development
- Quality Grass Pitches

Investment and Funding Support during Covid

Funding Stream	Total	Delivered	Number of clubs it supported
Matchday Support Fund	£108,000	Jul 20 – Oct 20	16
Return to Football	£71,214	Jan 21- Apr 21	81
Summer Survival Fund	£74,950	Apr 21 – Jul 21	9
Winter Survival Fund	£118,907	Jan 21- Apr 21	9



OUR KEY AIMS & ASPIRATIONS FOR 2021-2024

1

Ensuring Safeguarding is at the Heart of Manchester FA and grassroots football in Greater Manchester.

2

A recalibration of grassroots football across Greater Manchester supporting our passionate volunteers, ensuring that we provide the best customer service from our professional and flexible Manchester FA Team, operating as the first ever fully functioning hybrid County FA.

3

Develop an innovative and inclusive football proposition to unite and inspire our local communities across Greater Manchester.

4

To ensure that Manchester FA and grassroots football across Greater Manchester plays its part in supporting the challenges faced around mental health and physical wellbeing.

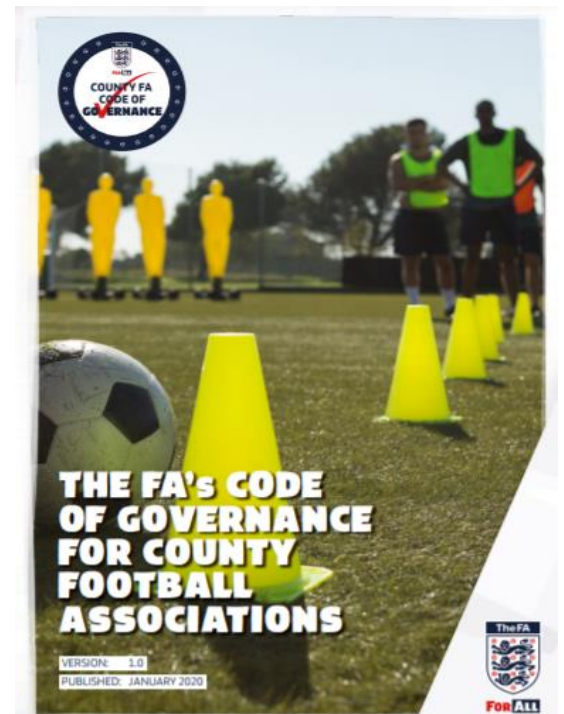
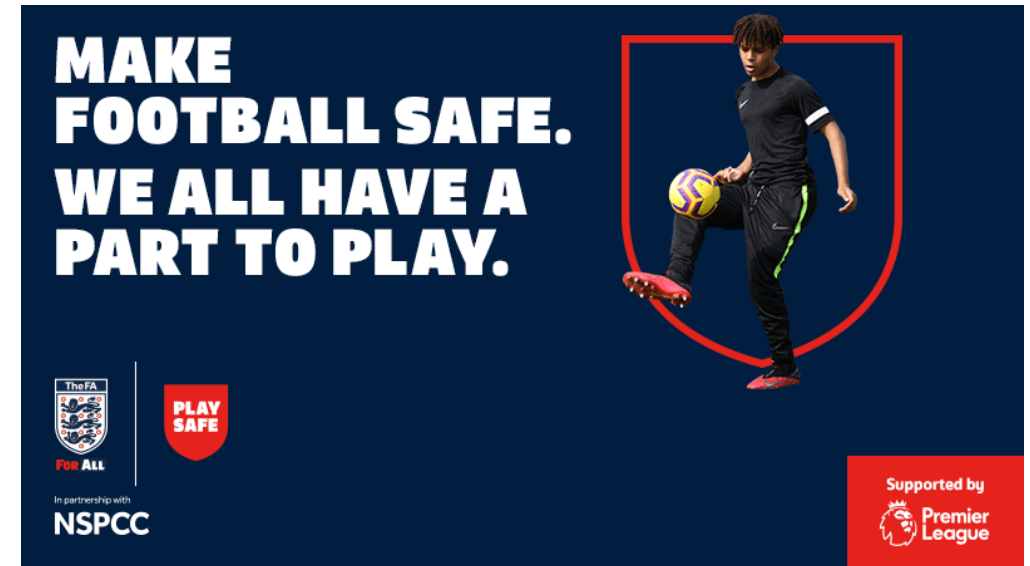


For a better Grassroots Game
in Greater Manchester

‘To safeguard grassroots football, providing a safe environment for all, providing education opportunities to our workforce and listening to the voice of a young person to have a positive impact on our future game.’

- Manchester FA have completed two external Safeguarding Operating Standards Reviews. Now known as Safeguarding 365.
- Delivering Safeguarding projects with key stakeholders to create new opportunities in both Football and Business Development.
- Supporting the Grassroots Workforce to create a safe environment for all involved.
- We will ensure that we deliver to the highest standard the key recommendations the Sheldon Report.
- Manchester FA have met the 2021 FA target of visiting 13% of all Youth Clubs in accordance with the Safeguarding Operating Standards. Our aim in 2021/22 is to reach 50% and by 2023/24 80% of all Youth Clubs will be visited every season.
- We will launch a reporting tool for all Grassroots in Greater Manchester allowing Volunteers, Players and Parents to report concerns.

[Reporting a Safeguarding or Poor Practice Concern](#)





football
leadership
diversity
code

NATIONAL LEAGUE SYSTEM
WOMEN'S PYRAMID
GRASSROOTS



**BRINGING
THE GAME
TOGETHER,
TOGETHER**

Sign the code today

EQUALITY, DIVERSITY & INCLUSION

Our 2024 Goal:

'To champion equality and diversity throughout Manchester FA, with a focus on improving representation and inclusion within our communications, recruitment programme, volunteer workforce and participants throughout grassroots football, creating a game For All across Greater Manchester'



**GREATER
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FOOTBALL**

OUR GAME IN MANCHESTER

>PLAY >VOLUNTEER >COACH >REFEREE

Defibrillators accessible to all football across Greater Manchester

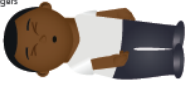
Our Purpose/Mission – To ensure everyone with Football In Greater Manchester has access to an AED if the need ever arises.

How to save a life



1 Danger

- Check it's safe for you to help
- Do not move the patient
- Remove any dangers



2 Response

- Shake their shoulders and shout "are you alright?"



3 Shout for help

- Call 999 and ask for the ambulance service
- Send someone for a defibrillator



4 Airway

- Lay the patient flat on their back
- Gently tilt their head back to open the airway



5 Breathing

- Look, listen and feel for signs of normal breathing
- If they are not breathing normally, start CPR
- If they are breathing normally, put them in the recovery position and wait for the ambulance



6 Compressions

- Kneel at the side of the patient
- Put the heel of your hand in the centre of the chest with the other hand on top
- Keep your arms straight and elbows locked
- Push down hard and fast - twice per second
- Let the chest come back up before you press down again



7 Defibrillator

- Open the defibrillator
- If there is a power button, press it to turn the machine on
- Follow the instructions that you can see/hear
- Put the pads on the patient's bare chest
- The machine will analyse the heart rhythm - do not touch the patient
- It will advise 'shock' or 'no shock'; stand clear if a shock is advised and follow instructions
- Continue with CPR for two minutes, then the defibrillator will re-analyse the patient
- Keep going and follow instructions until the ambulance service arrives
- If the patient recovers and is breathing normally, put them in the recovery position and reassure



Our 5 point plan,

We will:

- Complete an audit of all our Clubs and Leagues (Central Venue) to assess who has access to defibrillators.
- Ensure our Clubs / Teams know exactly where the nearest defibrillator is located when using hired facilities.
- Work with Clubs who do not have access to a defibrillator at a facility to develop a funding plan to purchase a defibrillator, which will include financial support from Manchester FA and access to the FA scheme (Heart Safe Clubs) which offers defibrillators at a reduced price.
- Ask that organisers of any summer festivals or tournaments held by Clubs and Leagues have access to a defibrillator and where possible ensure they have a trained paramedic (e.g. St John's Ambulance) on site.
- Ensure all coaches and volunteers have access to [Sudden Cardiac Arrest Training](#) and device training so that clubs know how to operate the defibrillator.

Grassroots Awards 2021

- Grassroots Club of the Year – Winton Wanderers
- Grassroots Coach of the Year (Adult) – David Fairclough
- Grassroots Coach of the Year (Youth) – Michelle Wilcock
- Grassroots League of the Year – Greater Manchester Women's Football League
- Grassroots Project of the Year – Mental Health Football Oldham
- Grounds Team of the Year – Arnie Ross
- Match Official of the Year – Reza Eneyati
- Rising Star of the Year – Holly Grimes
- The Spirit of Grassroots Football Award – Craig Williams
- Volunteer of the Year & FA National Award Winner – Charlie O'Brien

- [2021 Manchester FA Grassroots Awards Videos](#)



Two Awards to be announced in December

- The Bernard Halford Club or League Secretary of the Year
- The Frank Hannah Lifetime Achievement Award





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Thank You!

