



## WEST RIDING FA BUSINESS PLAN 2018 - 2021



# **EXECUTIVE SUMMARY**

Having focused on our values and prioritised income diversification in our 2015-18 strategy, we are have galvanized the professional workforce and Board to deliver a unified service to our participants and strengthened our balance sheet by investing in commercial ventures that bring the communities of West Yorkshire closer to the business.

The boundaries between provider, player and public continue to blur and sports customers are increasingly viewed, and view themselves, as both consumers and producers. Our 'customers' shape and define the sport. We place an uncompromising emphasis on our interactions with people. Sometimes this means pulling our sleeves up and getting 'stuck in' on match day and certainly always means focusing on the needs of the participant.

Whilst stabilising the business and maximising efficiency and profitability to invest back into the game remains a focus, the Board remain resolute that the executive foster trusting relationships and interactions with our participants and supply chain by operating with transparency, consistency, and purpose.

Grassroots football is in the throes of rapid evolution. Where once football was uncontested for its spot in the nation's affections, the environment in which we live is increasingly defined by societal pressures and football has joined the battle of natural selection with other sporting and non-sporting endeavours. The power of football and the commitment and expertise of the grassroots community is abundantly clear. Our challenge over the course of the new National Game Strategy (2018-2021) is to harness the passion, knowledge and expertise that exists within our communities to leave a lasting legacy on the game for years to come.

This Strategic Business Plan assimilates the new 6 Strategic Pillars of the FA National Game Strategy, positioning players at the centre. The shift in focus from teams to players values and prioritises players as the lifeblood of the sport and the common currency across all entities that function to improve and develop the grassroots game. The player base is more varied and diverse in its tastes than ever, and a wider range of services and interventions will be provided to meet their needs and retain/engage them in the game. All of this demands a fundamental shift in the role we play in facilitating the game at a local level and positions the West Riding FA as the strategic lead for football across the locality.

To maximise our resource and impact, the Board have undertaken a deep dive review of the strategic pillars, risk management and commercial optimization and have empowered the Senior Management Team to lead a considered operational planning process focusing on impact, relevance and return on investment (ROI).

Our customer excellence work will see us bring the public debate to life to help us understand what sort of FA our community want and in turn we commit to a set of transparent and evolving objectives that ensures the organisation remains efficient, open, distinctive, innovative and above all relevant.



# **OUR VISION AND VALUES**

We are a business inspired by Vision and underpinned by Values. The Board continue to lead the business to be an inspired organisation that acts from the inside out and fully aligns the business strategy to the concept that customers don't buy what we do; they buy why we do it and what we do simply proves what we believe.

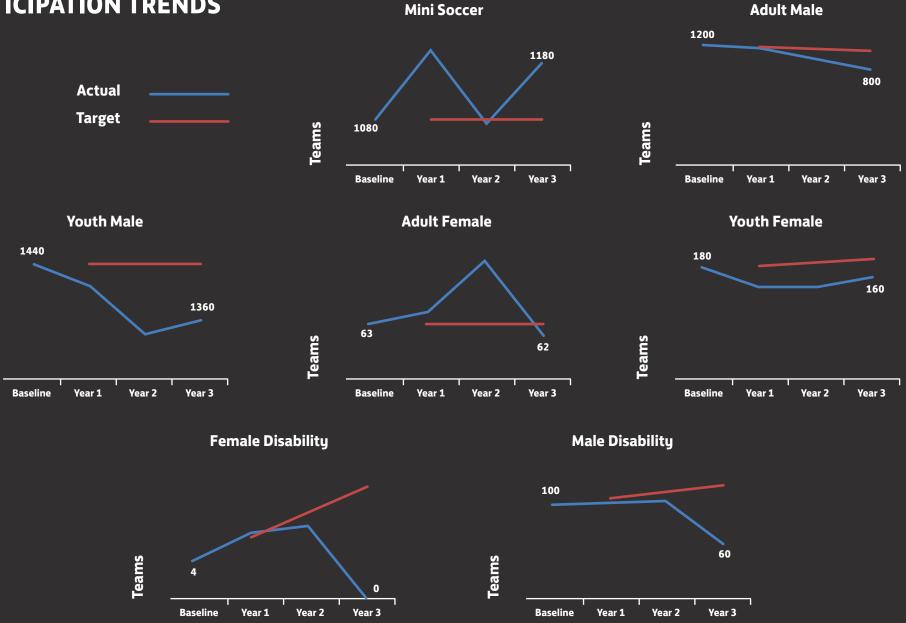
Our Vision and Values are very clear. Whilst stabilising the business and maximising efficiency and profitability to invest back into the game is a focus, fostering, trusting, effective relationships and interactions with our participants by consistently living our Values remains a core expectation of the executive and is enabled in our corporate governance structure.



# **APPRAISAL AND INSIGHT**

### **PARITICIPATION TRENDS**

Teams



### **BASELINES IN SEASON 2017 - 2018**

### **FOOTBALL WORKFORCE**

Assistant Welfare Officers	36
Abuse Cases and Case Management Referrals	73
Cases Involving Police and Social Care	32
Total Poor Practice cases	240
Safeguarding Visits	28
Referees Courses delivered	9
% Female Licenced Coaches	3.78%
%BAME Licenced Coaches	5.74%
% Referee coverage in Junior Leagues	41.30%
% Referee coverage in Adult leagues	92.60%
Newly Registered Referees	176
Coach Mentors	14
Coaching CPD sessions delivered	22
Average CPD session attendees	54
Level 1 coaches qualified	600
Level 2 coaches qualified	85
UEFA B Coaches qualified	24
% Female LCC Members	5.69%
% BAME LCC Members	7.76%
Long Service Awards presented (50yrs)	12

AISING STANDARDS	
eduction in Yellow Cards	15%
eduction in Red Cards	15%
eduction Dissent Cautions	21%
eduction in Misconducts	23%
nti-Discrimination Cases proven	20
nti-Discrimination Incidents Reported	27
USTAIN AND INCREASE PARTICIPATION	
ompetitions Sanctioned	13
ecreational Teams Affiliated	116
row the Game investment into clubs	£98,000
/ildcats Centres	54* highest in the country
NNOVATION EXCELLENCE AND GROWTH	
ounty Cup Entries	973
witter Impressions	100% increase to 1.3 million
witter Profile Visits	100% increase to 80,682
witter followers	9646
ounty Cup income to clubs	£4,395
eams accessing the WRCFA 3G Pitch	246
nstagram followers since April 2018	151

### BETTER TRAINING AND PLAYING FACILITIES

3G pitches delivered Total Investment in Facility Projects

Sponsorship Income

£3,225,947

PITCH

IMPROVEMENT

**PROJECTS** 

5

21000

CLUB WELFARE OFFICERS 329



PLAYERS REGISTERED 17,781 REGISTERED REFEREES 1004

R/ Re

SL

C





# WHAT PEOPLE TELL US

### CLUBS

The Charter Standard Programme is fit for purpose

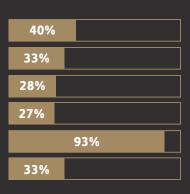
The Whole Game System is fit for purpose

Full Time is fit for purpose

My club is sustainable

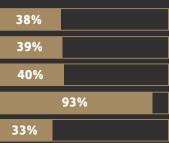
I'd like more interaction with West Riding FA

Satisfaction with West Riding FA



### LEAGUES

l feel valued in my role	
Online systems are fit for purpose	
League Forums help me in my role	
more interaction with West Riding FA	
Satisfaction with West Riding FA	



### WEST RIDING FA PERCEPTION AND SATISFACTION RATING

l'd like

Overal satisfaction with West Riding FA

Player satisfaction with West Riding FA Perceived relevance of West Riding FA



### COACHES

42%

39%

84%

91%

23%

35%

25%

24%

26%

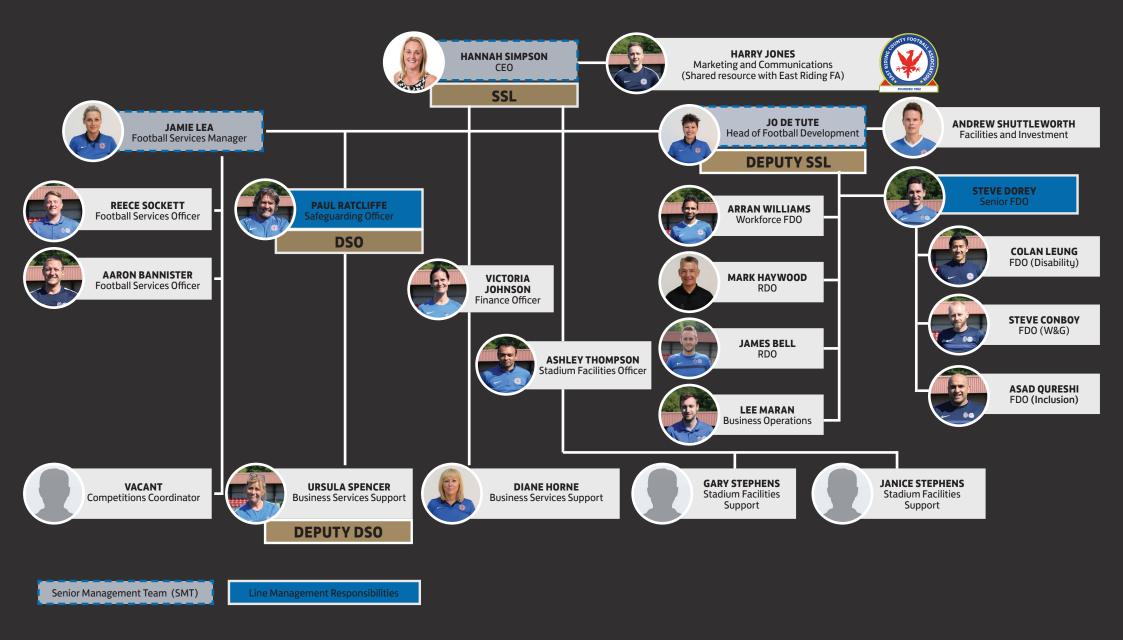
West Riding FA's Coaching courses are quality						
West Riding FA's Coaching courses offer value for money						
West Riding FA understands your needs						
I'd like more interaction with West Riding FA						

### REFEREES

West Riding FA give me opportuities to develop my skills I get support from my leagues to develop The behavour of spectators has improved On-field player behaviour has improved I'd like more interaction with West Riding FA



# **EXECUTIVE STRUCTURE**







WITH WEST RIDING FA BUSINESS PLAN 2018 - 2021

# **CORPORATE GOVERNANCE**

Fundamentally, the business is a membership organisation that should function to meet the needs and expectations of the membership and wider stakeholders.

It is fundamental that our corporate governance structure perpetuates a representative democracy to allow the business to effectively understand the changing external environment to ensure strategic decisions are informed and reflect the feedback from stakeholders.



COMMITTEES

CUP

YOUTH REPRESENTATIVE

COMPETITIONS

. ₹₹

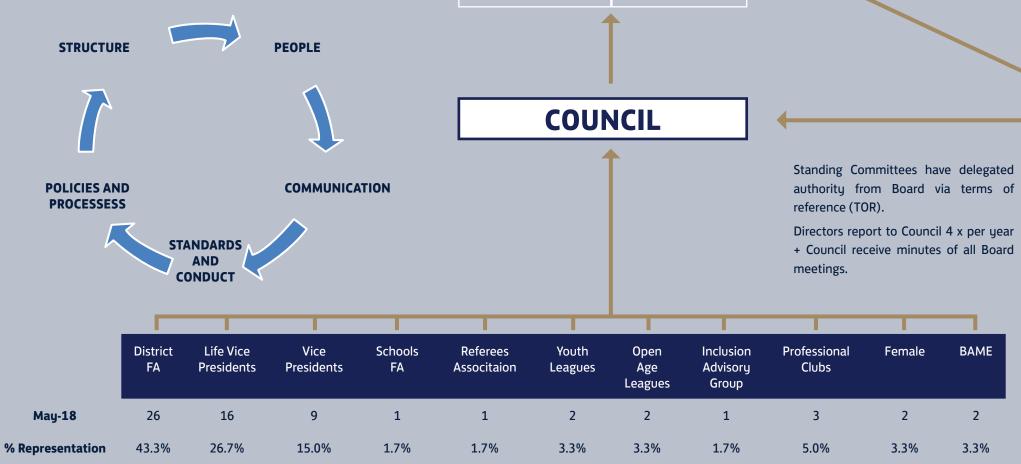
REFEREES

DISCIPLINE



Responsibility to make decisions if

- **Risk of reputation damage** A)
- Has above budget finance B) implication
- Conflicts with the business plan **C**) and/or operational plan.





### SPORT ENGLAND CODE OF GOVERNANCE SELF-ASSESSMENT

Sport England: A Code for Sports Governance states that 'those entrusted with the responsibility to take these decisions need to constitute and equip themselves in a manner that allows them to thrive in this shifting environment'.

Since 2012, there has been measurable and substantial improvement in our Corporate Governance. In order to further safeguard the return on investment into sport and maximise the effectiveness of those investments, the business will strive to meet the Gold Standard of the Code.

# COMPLIANT

SPOF	T ENGLAND CODE CURREN	T STATUS					
	Properly constituted and a clear purpose	√					
	Documents which set out the purpose of the business	√					
	A clear purpose and properly constituted	√					
	The Board meets at least 4 times a year	V					
	Minutes of all Governance meetings	√					
	Published summary records of all Governance meetings	x					
Tier 1	Conflicts of Interests reviewed, recorded and mitigated effectively	V					
Ĕ	Skills and diversity are considered when a vacancy exists	√					
	Committee members subject to regular election - serving no more than nine years in total	х					
	Formal bank account with 2 independent signatories	√					
	Financial Independent Review	√					
	A clear division between the Board's management and oversight role and the executive's operational role	x					
	Directors appoined by Council represent no more than 1/3 of the directors	x					
	Council Members hold office for a max of either two, four-year terms or three, three-year terms.						
	The Board does not exceeed 12 persons	x					
	A Director serves for a maximum of 3 x 3 year terms	x					
	25% of the Board are INEDS	x					
	An INED is appointed as Senior Independent Director	x					
	Audit and Nomination Committees are in place	x					
	Each Standing Committee reports to the Board	x					
~	30% of the Board are females	x					
Tier 3	A strong and public commitment to progressing towards achieving gender parity and greater diversity	x					
	A formal, rigorous and transparent procedure for the appointment of new directors	x					
	The Chair and INEDS are recruited via an open, publicly advertised process	x					
	Board Induction Process	√					
	A strategy for engaging with, and listening to, its stakeholders and staff	x					
	External evaluation of the Board is facilitated at least every four years	x					
	A Directors' Code reviewed every 4 years	x					
	Audited accounts are presented on the website	x					
	Annually approved budget and 4 year forecast	x					
	Risk Management and Control systems	x					

Female

1

7.1%

4

33%

BAME

1

7.1%

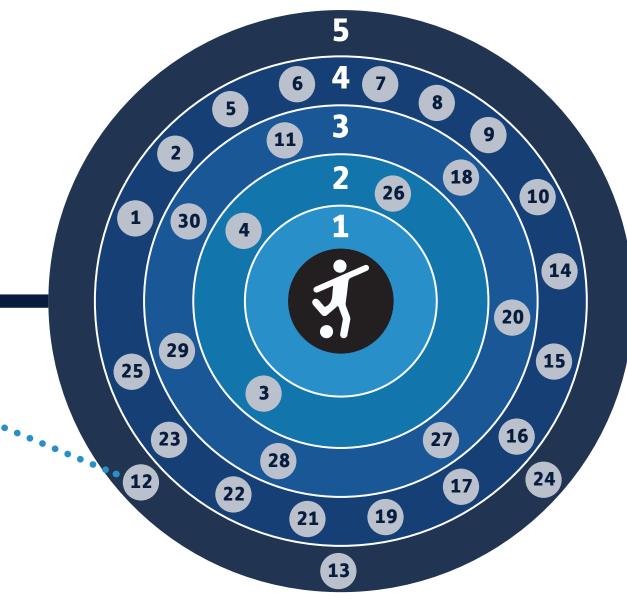
3

25%

# HOW IMPORTANT ARE OUR PARTNERS IN DELIVERING OUR KPIs?

Key Performance Indicator (KPI)								STRATEGIC PARTNER	TARGET RE							
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	STRATEGIC PARTNER	
√	√	√	√	√	√	√	√	√	√	√	√	√	√	√	The FA	20
√	√	√	√	√	√	√	√	√	√	√	√	√	√	√	Leagues	4
√	√	√	√	√	√	√	√	√	√	√	√	√	√	√	Clubs	3
√	√	√	√	√	√	√			√	√	√	√	√	√	Local Authorities	2
√	√	√	√			√		√	√	√	√	√	√	√	Facility Providers	11
√	√	√	√			√		√	√	√	√	√	√	√	Higher Education	7
√	√	√	√			√		√	√	√	√	√	√	√	Further Education	6
√	√	√	√			√			√	√	√	√	√	√	Sporting Bodies (Sport England, UK Coaching)	
√	√	√	√			√			√	√	√	√	√		Other NGBs	24
√	√	√	√			√			√	√	√	√	√		Professional Club Foundations	18
√	√		_			√	√	√	√	√	√	√	√		Professional Clubs	17
√	√	√			_	√		√	√	√	√	√	√		NHS	13
√	√	√	√	√		√					√	√	√	√	Secondary Schools	9
√	√	√			_	√	√		√	√	√	√	√		Small Sided (Commercial 5 a side)	1
√	√	√	√	√		√		√	√	√					Coach Mentors	30
√	√	√	√	√		√		√	√	√					Coaches	27
√	√	√	√						√	√	√	√	√		Kick It Out	16
√	√		√			√			√	√	√	√	√		Faith Groups	15
		√				√		√	√	√	√	√	√		Day-care centres	12
√	√	√	√			√			√	√					Private providers	10
√	√	√	√	√		√								√	Primary Schools	8
						√			√	√	√	√	√		County Coach Developer (+ Tutors)	26
√	√				√		√			√				√	National League Clubs	19
√	√	√	√			√									Coaching in Education Coordinators	29
√	√	√	√			√									Schools Games Organisers	22
√	√	√	√											√	Football Foundation	21
						√					√	√	√	√	District FAs	5
				_		√					√	√	√		Referee Associations	14
√	√		√			√									Schools FA	23
						√					√	√	√		Referees	28
						√									Council	31

# OUR CURRENT RELATIONSHIP WITH STRATEGIC PARTNERS





- **1** = Outstanding Relationship
- **2** = Excellent Relationship
- **3** = Good Relationship
- **4** = Average Relationship

5 = Poor Relationship

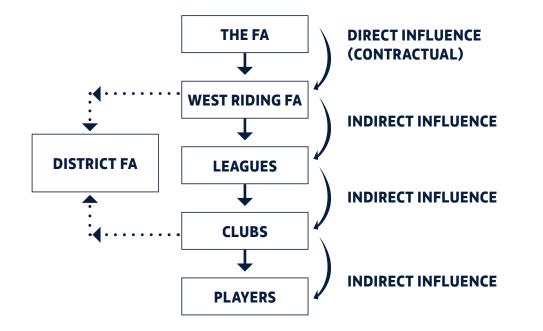
# **OPERATING SYSTEMS**

West Riding FA, like many other large Governing bodies, does not 'own' its supply chain. The current model is very much governed by an indirect influence, negotiation reliant approach whereby the success of the business is inextricably linked to the performance of the supply chain.

West Riding's supply chain has never been subject to a design process, but instead has simply evolved under a loose, and arguably inexistent, strategic management framework. This is largely due to the importance of the supply chain not being understood, prioritised and/or contextualised.

Growth and retention of the player base is a critical success measure and one of the most important factors driving growth and retention is customer service and satisfaction. Customer satisfaction is highly dependent on the supply chain and the performance of our supply chain influences customer perception of the West Riding FA and the FA. The customer will be our primary focus when reviewing the supply chain strategy, investment principles and performance management framework.

# **CURRENT OPERATING MODEL**



PRIORITISE ACTIVITIES THAT AFFECT THE PLAYER (EITHER DIRECTLY OR INDIRECTLY)

INCENTIVISE BEHAVIOUR TO CREATE ALIGNMENT AND MAXIMISE SUCCESS

WILLINGNESS AND ABILITY OF STRATEGIC PARTNERS TO DELIVER

### The following areas were identified as performance issues with the current supply chain:

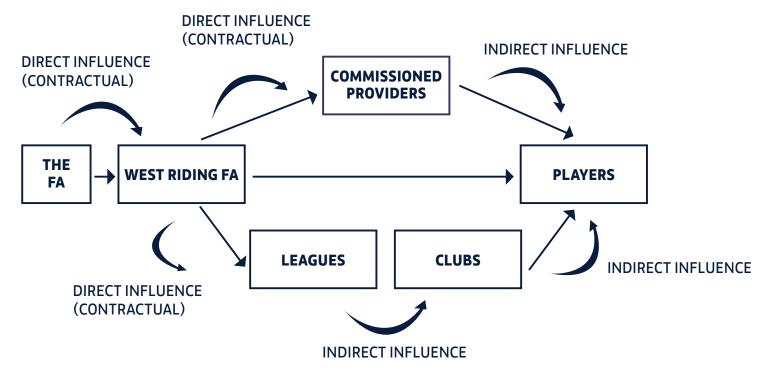
- Slow time to implement or no desire to implement new initiatives
- Archaic practices and processes
- Delays in response to requests
- Poor delivery and product performance

1. Create closer alignment - between supply chain and general business strategies so that the supply chain is no longer considered an independent operating function.

2. Create a Supply Chain Strategy - Align the strategy with the business strategy and formalise the interdependencies that exist between the business and the operational units and incentive behaviours using a transparent, outcome focused 'service agreement'.

3. Review the Supply Chain design - Identify opportunities, threats and weaknesses in the individual functional operational units using a 'cost to serve' analysis and either a) retain these units and optimise the process b) identify opportunities to create alternative units and/or c) reduce the 'distance' between the end user (player) and the West Riding FA.

# **REVISED OPERATING MODEL**



# **STRATEGIC OBJECTIVES**

West Riding FA 2018-2021 encapsulates the challenges and opportunities within the current football landscape and professional operating environment and reflects the key principles of the FA 2018-2021 National Game Strategy Framework. It also captures the recommendations of Sport England: A Code for Governance and Sport England – Active Nation.

West Riding FA 2018-2021 is built on the 'Taster/back to - Recreation - Participation - Competitive Football' continuum which recognises a continuous pathway and the interdependencies in both directions between recreation and competitive football. It centres on harnessing the synergies that exist across the continuum and builds collaboration between entry level activities and competitive football structures.

### FOOTBALL PARTICIPATION CONTINUUM



**TASTER/'BACK TO'** 

RECREATION

PARTICIPATION

COMPETITIVE

The strategic plan harnesses the importance of fostering strategic partnerships within the professional and voluntary sector in addressing current challenges including social and environmental issues, changing demographics, pressures on our education and health systems, the increasing cost of developing and maintaining facilities, the demand for use of modern technology and above all meeting the needs and wants of our existing and potential participants.

It also acknowledges the importance of research and insight to inform accomplished planning and maximises the return on investment (ROI) by uniting the football family towards a 'player centred' approach.

In providing a blueprint for the future of football across the region, 6 strategic objectives have been identified as the drivers that will result in more players playing more often.

These objectives will be supported by a strategic support platform which includes long term infrastructure, annual operational plans; communication and marketing strategies; and ongoing stakeholder engagement and understanding.



# KEY PERFORMANCE INDICATORS

**# MALE PLAYERS #FEMALE PLAYERS #DISABILITY PLAYERS #FUTSAL PLAYERS** % YOUTH CHARTER STANDARD % ADULT CHARTER STANDARD SAFEGUARDING OPERATING STANDARD RESPECT **#BAME PLAYERS** % PLAYER REGISTRATION % YOUTH TEAMS WITH QUALIFIED COACH **# FEMALE COACHES #BAME COACHES # REFEREES #FEMALE REFEREES #BAME REFEREES #GRASS PITCHES IMPROVED CUSTOMER SATISFACTION** % OF NON FA GRANT INCOME % STAFF SATISFACTION SPORT ENGLAND GOVERNANCE COMPLIANCE WEST RIDING HQ USER SATISFACTION

# **HIGH QUALITY INTRODUCTION TO FOOTBALL**

### **KEY PERFORMANCE INDICATORS**

NGS MEASURE	2017/18 BASELINE	2018/19 Target	2019/20 Target	2020/21 Target
Male Affiliated and Regular recorded players	62,473	64,000	66,000	68,527
Female Affiliated and Regular recorded recreational players	5,034	5,400	5,800	6,215
Disability Affiliated and Regular recorded players	890	970	1,050	1,128
Futsal Affiliated and Regular recorded players	100	100	120	150
Wildcats Centres	54	115	189	189

### **OBJECTIVES**

- Increase the number of male players by 10%
- Increase the number of female players by 23%
- Increase the number of disability players by 27%
- Increase futsal players by 50%
- Increase Wildcats centres 250%

### **ENABLERS**

- Understand the wider football network
- Ensure data integrity
- Incentivise strategic partners to drive growth using a test - learn - adapt approach
- Account manage the supply chain to maximise retention

### SWOT ANALYSIS

STRENGTHS	WEAKNESSES
<ul> <li>League Criteria Framework (SWOT) and 'Active Teams' tracker developed and integrated into the geographical FDO Team Work Programmes</li> <li>All staff fully converse with WGS Player registration and able to provide one to one support to all sanctioned competitions and clubs</li> <li>82% Youth leagues and 45% Adult leagues have voluntarily signed up to Player Registration via the WGS</li> <li>The number of teams participating in flexible recreational football has grown by 65% in the last 3 years</li> </ul>	<ul> <li>Lack of understanding on the motives and behaviours of players and teams</li> <li>No established relationship with individual players</li> <li>Last in the communication chain when teams/players drop out</li> <li>No consistent reciprocal relationship with FE/HE</li> <li>Closure of @Futsal Leeds</li> <li>Staff prioritising administration tasks above recruitment, transition and retention tactics</li> <li>Lack of administration support to the FD Team</li> <li>Inconsistent and absent data on the number of 'unique' players participating across all facets of football (i.e. double counting)</li> <li>Lack of unified process underpinning the membership of new entities (clubs, leagues, competitions)</li> </ul>
OPPORTUNITIES	THREATS
<ul> <li>Retain all existing Wildcats Centres using a regular QA programme and CPD process funded using Wildcats funding</li> <li>A 'waiting list' of potential new Wildcats Centres has been developed allowing for greater lead in time to prepare centres (Marketing and Communications, Player Recruitment, Coach Education) prior to launch</li> <li>Forge a symbiotic relationship with Small Sided providers to register players and transition players in and out of the traditional game</li> <li>Better understand the breadth of strategic partners that can support the growth in recreational football for all players and develop individualised delivery plans with each partner</li> <li>Single Participant View enables all facets of football to contribute to the national KPIs</li> <li>Commercialise the relationship (Service Agreement) with the Professional Club Foundations to deliver Player Registration (affiliated and SPV), Just Play and wider joint responsibilities / outcomes for disability football</li> <li>Commercialise the relationship (via a Service Agreement) with all strategic partners (listed on page X)</li> </ul>	<ul> <li>No reciprocal relationship with Commercial Small Sided providers</li> <li>Criteria governing affiliated Disability participation precludes some disabilities and/or disability organisations</li> <li>Criteria governing 'regular participation' in disability football (16 sessions over 12 months) is high and precludes some disabilities and/or disability organisations</li> <li>A high target of Wildcats Centres (189) could lead to resource being targeted to centres above the affiliated game</li> <li>Staff being of the mind-set that 'recreational football' sits with one officer and is limited to West Riding FA Community leagues.</li> <li>Reduced income from affiliated football if players transition to the 'turn up and play' recreational sector</li> <li>Reduced control over disciplinary matters in the recreational/'turn up and play' sector</li> <li>Lack of relationship with the education sector</li> <li>Cessation of Skills Programme</li> </ul>

# **DEVELOP CLUBS AND LEAGUES**

### **KEY PERFORMANCE INDICATORS**

NGS MEASURE	2017/18 Baseline	2018/19 Target	2019/20 Target	2020/21 Target
Adult FA Charter Standard	51%	51%	51%	51%
Youth FA Charter Standard	93%	95%	97%	100%
Safeguarding - Achievement of Safeguarding Operating Standard	0%	100%	100%	100%

### **OBJECTIVES**

- Retain the number of Adult teams playing in Charter Standard Clubs (50%)
- Increase the number of youth teams playing in Charter Standard Club by 7%
- Ensure full compliance with the Safeguarding Minimum Operating Standard

### **ENABLERS**

- Implement a maturity matrix approach to ensure league and club structures are fit for purpose
- Investment model underpinned by ROI
- All clubs all leagues risk assessed and supported by a 'trigger process' providing an early warning system for intervention
- Conduct an annual Independent assessment of the Safeguarding Operating Standard

### **SWOT ANALYSIS**

STRENGTHS	WEAKNESSES
<ul> <li>League Criteria Framework and 'Active Teams' tracker developed and integrated into the geographical FDO Team Work Programmes</li> <li>League 'trigger process' unites West Riding FA, leagues and teams to provide timely transition opportunities into Community Recreational Leagues (reduces drop out)</li> <li>93% Youth and 51% Adult Charter Standard coverage baseline</li> <li>Club affiliation managed by the whole staffing team through dedicated named staff per club. This improves data integrity and ensure all staff are fully conversant with WGS</li> <li>Positive feedback from Safeguarding SOS assessors and in principle pass achieved</li> </ul>	<ul> <li>Last in the communication chain when teams/players drop out</li> <li>One size fits all approach to league development</li> <li>Prioritise League development based on good relationships rather than a strategic impact on KPIs</li> <li>Lack of bespoke incentives offered to leagues</li> <li>Limited understanding of the behavioural drivers of League Committee members</li> <li>Observe the transitional linear CFA – League – club model. Limited understanding or experience in commissioning model alternatives</li> <li>Lack of understanding</li> <li>RESPECT programme viewed as a 'flash in the pan' initiative that has lost momentum</li> </ul>
OPPORTUNITIES	THREATS
<ul> <li>SWOT will provide a tailored support and intervention action plan for each league</li> <li>Incentivise behaviours in the supply chain</li> <li>Action Plan will enable resource to be allocated on a 'cost to serve' basis underpinned by the service provided to players</li> <li>Use of technology (Match App, WGS)via nominated leads in clubs</li> <li>Safeguarding visits allow for the delivery of a number of initiatives and the engagement of the whole West Riding workforce <ul> <li>CYP Consultation</li> <li>Risk Assessments</li> <li>Workforce Development</li> </ul> </li> <li>Deliver a targeted 'club and leagues structures' programme that delivers a need led intervention based on individual club need rather than a global assumption</li> </ul>	<ul> <li>Board and Council members are members of traditional leagues and adopting the 'revised model' could alienate staff from the corporate governance structure</li> <li>The business proposition not being communicated effectively may alienate smaller clubs who give a lower ROI but expect the same level of support / investment</li> <li>RESPECT programme has lost traction and is viewed as a gimmick. The tactics for Y2 may be difficult to embed in clubs and leagues</li> <li>An over emphasis on performance/compliance frameworks could alienate volunteers who view West Riding FA as a compliance organisation</li> </ul>

# **EMBRACE ALL FORMATS, ENGAGE ALL PARTICIPANTS**

### **KEY PERFORMANCE INDICATORS**

NGS MEASURE	2017/18 BASELINE	2018/19 Target	2019/20 Target	2020/21 Target
Affiliated Player Registration coverage	33%	59%	75%	80%
Total BAME Affiliated and Registered Players (from 2019/20 onwards)	TBD	TBD	TBD	TBD

### **OBJECTIVES**

• Increase player registration coverage by 47%

### **ENABLERS**

- All players participating in recreation or affiliated football to be registered via WGS or SPV
- Creating an appropriate incentive structure for partners to register players
- Create an alternative solution (central data entry) for those partners who are unable or unwilling to do it

### SWOT ANALYSIS

### STRENGTHS

- The League Framework includes Player Registration as a success criteria and funding to each league will rely on leagues adopting player registration
- 33% compliance despite it being voluntary
- Technology lead is fully conversant with Player Registration and has trained all staff in use of the system

### WEAKNESSES

• Lack of tangible incentives to guide behaviours towards adopting player registration

### **OPPORTUNITIES**

- Single Participant View will enable the West Riding FA to understand how many unique players are participating. How many players double up in the affiliated game and recreational game, and how many are exclusive. The system will also enable the CFA to track movement between the affiliated game and recreational game
- Freshdesk will enable Player Registration queries to be dealt with by all team members, particularly during peak times in the season

### THREATS

- Player Registration being seen as a 'Football Services' workflow
- Poor strategic relationships could result in the West Riding not being aware of recreational opportunities that attract players on a regular basis but that sit outside of SPV and the affiliated game



# **RECRUIT, DEVELOP AND SUPPORT THE WORKFORCE**

### **KEY PERFORMANCE INDICATORS**

NGS MEASURE	2017/18 Baseline	2018/19 Target	2019/20 Target	2020/21 Target
Youth Teams with a FA Qualified Coach	91%	95%	97%	100%
No. of Referees	838	864	903	935
Female Referees	32	48	64	65
BAME Referees	Unknown	45	90	137
Wildcats Centres	54	115	189	189
		L1/L2/UEFA B	L1 / L2 / UEFA B	L1/L2/UEFAB
Female Coaches	Unknown	63 / 19 / 5	63/19/6	63/19/6
BAME Coaches	Unknown	97 / 28 / 7	97 / 24 / 7	97 / 24 / 7

### **ENABLERS**

- Understand the market BAME communities
- Promote, celebrate and incentivise diversity in the football workforce
- Articulate the benefits of providing accurate ethnicity and diversity information
- Deliver a flexible football workforce programme that flexes to meet the needs of the market
- Ensure growth targets are reviewed to ensure proportionality with growth in participation

### **SWOT ANALYSIS**

STRENGTHS	WEAKNESSES
<ul> <li>Broad CPD Programme to engage all levels of coaches</li> <li>Positive feedback on attendees about the quality of CPD provided</li> <li>Active use of Hive to harvest online communities</li> <li>Course programme is data driven using CRM data on coaches per team</li> <li>All coach education venues fully risk assessed using the updated safeguarding risk assessment and minimum operating criteria produced for coach education venues ensuring that all venues deliver a positive learning experience</li> </ul>	<ul> <li>CPD programme engages only 5% of the relevant population (i.e. qualified coaches)</li> <li>Lack of tailored and targeted support to individuals with 'Special Characteristics' (BAME, Female, Disability, LGBT)</li> <li>The relationship and synergy between the West Riding FA and the PE School Sport Officers is non existent</li> </ul>
OPPORTUNITIES	THREATS
<ul> <li>More targeted approach to Coach Education / Referee Development</li> <li>Develop tailored support packages for 'other workforce' (Secretary, Treasurer, Chairman) focusing on WGS/ Full Time</li> <li>All coaches are known and listed on CRM allowing for an enhanced consultation and marketing exercise to inform a CPD programme designed to engage more coaches at all levels</li> <li>Affiliation provides an opportunity for the coach data on CRM to be cleansed and for candidates to be solicited to attend courses</li> <li>FD0 (W&amp;G) and FD0 (Inclusion) to work in partnership with Workforce FD0 and RD0 team to deliver on BAME female KPIs</li> <li>The Stakeholder relationship objectives will forge new relationships and uncover a pipeline of new candidates to attend courses</li> <li>Engaging with the PE School Sport Officers will help delivery across a number of KPIS,         <ul> <li>Participation – Entry Level Activities</li> <li>Consultation with CYP</li> <li>Workforce Development – Teachers on courses</li> <li>Transition into affiliated/ recreational game</li> <li>Wildcats recruitment</li> </ul> </li> </ul>	<ul> <li>FA Education – Performance issues with online systems (LMS)</li> <li>BAME Coach and BAME Refs targets are based on % of the relevant demographic rather than actual base line numbers</li> <li>Lack of succession planning in clubs and leagues resulting in structures becoming unstable when volunteers step down</li> <li>Reduced revenue due to additional bursaries / discounts offered as incentives to attract females, disabled and BAME participants</li> <li>CCP's work programme maximised and demand for in situ visits and CPD exceeds the contracted contact time</li> <li>Targets for BAME and Females on UEFA B could lead to the CCD/West Riding FA compromising the entry criteria and disregarding promising coaches in favour of meeting targets</li> <li>The success of the BAME and Female targets are reliant on the quality of our relationship with the supply chain (i.e. faith groups, community groups, women's league)</li> </ul>

# **DEVELOP SUSTAINABLE FOOTBALL FACILITIES**

### **KEY PERFORMANCE INDICATORS**

NGS MEASURE	2017/18	2018/19	2019/20	2020/21
	Baseline	Target	Target	Target
Grass Pitches improved	23	93	160	261

### **OBJECTIVES**

 Increase the number of grass pitches improved by 238

### **ENABLERS**

- Develop a central data insight hub to inform investment and intervention priorities
- Ensure investment model is underpinned by sound strategic intelligence (PPS, LFFPs)
- All existing sites to be risk assessed and appropriate interventions applied to ensure sustainability and compliance with investment conditions

### SWOT ANALYSIS

### STRENGTHS

- £23m invested in facility projects
- Dedicated Investment and Facilities Officer at West Riding FA
- Good relationship with Football Foundation Engagement Manager and Player Pitch Advisor (PPA)
- High demand for playing pitch improvement programme culture shift in clubs prioritising grass pitch improvement
- Success equipment

### WEAKNESSES

- Current facilities are not fit for purpose and do not meet demand
- Data contained in CRM is inaccurate or absent
- · Lack of appreciation across the executive structure of the importance of facility mapping information
- · Lack of partnership funding outdated marketing and communications underpinning new schemes

### **OPPORTUNITIES**

- Additional investment from the FF and FA to improve grass pitches
- FF open to reducing partnership funding % to as little as £0 for priority project
- All Local Authorities are engaged in the LFFPS project
- Equipment Banks solicit opportunities to host equipment banks within established club networks

### THREATS

- 83% of football is played on school and local authority sites. Access has been reduced and maintenance budgets diverted.
- Demand exceeds our ability to supply Time allocated by PPA and ability of Investment and Facilities Manager to service new projects and M&E exiting projects



# **MODERNISE & INNOVATE**

### **KEY PERFORMANCE INDICATORS**

NGS MEASURE	2017/18 BASELINE	2018/19 Target	2019/20 Target	2020/21 Target
Customer Satisfaction with CFAs (from 2019/20 onwards)				
Respect Team Ratings (from 2019/20 onwards)				

### **ENABLERS**

- Objectify Customer Satisfaction
- Fully exploit the commercial potential of the West Riding FA
- Implement structure and processes to enable continuous employee feedback
- Maximise final loss prevention in existing financial processes
- Utilising the power of our network to drive further investment into grassroots football

### **SWOT ANALYSIS**

STRENGTHS	WEAKNESSES
<ul> <li>2 x INEDs on the Board</li> <li>Portfolio of assets to generate commercial income – 3G/Function Suite/ Licenced Bar</li> <li>Newly appointed Marketing Officer (shared service with East Riding FA) provides consistency of message across neighbouring CFAs, avoids duplication and improves efficiencies for both CFAs</li> <li>The Board are provided with Marketing and Comms analytics and KPIs are in place to govern website and social media work</li> <li>Freshdesk has been recently introduced</li> </ul>	<ul> <li>55% of turnover relates to staffing costs</li> <li>60% of income relates to FA central grant funding</li> <li>38% compliance with the Sport England – Code of Governance</li> <li>Bureaucratic processes within the corporate governance structure (Council + District FAs) that are disparate to the Business Strategy</li> <li>No core customer intelligence mapping/data centre - Functional Units of the business operating in silo, causing repetition and inefficiencies internally and resulting in frustration with end users</li> <li>The role of the IAG is undefined and the outcomes to date have been limited</li> <li>No defined commercial strategy to reduce the reliance on central FA funding</li> <li>Disregard for optimising commercial revenue streams amongst staff. Staff misunderstand the 'not for profit' status of the company</li> <li>A number of Key Stakeholders that were rated a 5 (relationship non-existent). Delivery of 'quick wins' prioritised over long term relationship development and management</li> <li>No regular training provided for operational Finance Officer</li> <li>No Marketing and Communications Strategy, Business Network Plan or local media plan is in place</li> <li>No formalised continuous consultation/ feedback loops in place</li> </ul>
OPPORTUNITIES	THREATS
<ul> <li>Achievement of the Equality Preliminary Standard</li> <li>Potential re-location / reasonable adjustment financial compensation package from HS2</li> <li>Contracted Commercial Delivery Plan based on income (via assets/sponsorship), brand awareness and customer insight/engagement</li> <li>Staffing headcount freeze will retain the current workforce expenditure (salary/NI/ pension)</li> <li>All future roles will be subject to a commissioned feasibility analysis prior to recruitment (i.e. project bound tenders)</li> <li>The executive tasked with building relationships with all key stakeholders in their geographical 'patch'</li> <li>Open additional current accounts to bring balance to under 75K per account</li> <li>Introduction of Xero will support the Operational Finance Officer to develop a conception understanding of the system. This will improve confidence, efficiency and self esteem</li> <li>Undertake a GVA assessment and plan how to use the score to leverage relationships with strategic partners</li> <li>Introduce NET Promoter</li> </ul>	<ul> <li>The Equality Standard being perceived and accepted as a statutory requirement and not being embedded across the business</li> <li>HS2 plans to reduce access to the West Riding FA HQ</li> <li>Only one current account with over £400K balance</li> <li>Newly appointed Football Services Manager and Football Services Officers with 5 months experience respectively</li> <li>Aging Council and limited number of Independent Disciplinary Members, Chairman and LFADP members</li> <li>Risk of appeals as Chairman likely to struggle in providing credible written reasons for charges</li> </ul>

**ADDITIONAL KPI's** 

income by 7%

West Riding FA

• Increase the % of non FA grant

• Achieve a West Riding FA HQ Net

• 100% of staff enjoy working at

Promoter score of +50

### RESEARCH AND INSIGHT – 'Know our patch'



### OUTSOURCED DESKTOP INSIGHT SERVICE

*Continuous Feedback Loops* 

# Behavioural led insight INCENTIVE ANALYSIS

**Google Analytics** 

CRM Training + Induction

### **TWITTER ANALYTICS**

Monthly Insight Report

### MARKETING AND COMMUNICATIONS



# **GDPR** *Branding Guidelines* **Analytics**

Marketing Calendar

Awareness/Celebration weeks OUTSOURCED DIGITAL DESIGN SERVICE COMMUNICATION STRATEGY Local Media Strategy Business Plan Promotion

### COMMERCIAL



GVA Commercial Strategy B2B Networking SERVICE TEMPLATE Income Diversification Strategy ASSET RENOVATION Positioning Statement Muckle – Contract of service

*Outsourced Commercial Income Plan* 

### **CUSTOMER SERVICE**



# **FRESHDESK**

Annual Grassroots Survey
NET PROMOTER SCORE

**Continuous Feedback Loops** 

Values based outsourcing framework

### CUSTOMER EXCELLENCE TRAINING FOR BOARD/COUNCIL

### INCLUSION



### **EQUALITY STANDARD** IAG Action Plan

Sport England – Code of Governance

RELIGIOUS OBSERVANCE AND CELEBRATION

**DEVOLVED EDUCATION AND AWARENESS** Community Engagement

Diversity Monitoring Declaration Integrated Marketing MOS

**COACHING KPIS** *REFEREE KPIS* Player KPIs

### SAFEGUARDING



### **KIDZONE WEBPAGE**

Child Friendly Resources

**Reporting/Investigation/Action** 

### EMPLOYEE SUPPORT PROGRAMME

Safeguarding Operating Standard

Children and Young People Consultation

# **FINANCE**

### FULL FINANCIAL FORECAST PROVIDED IN APPENDIX A

### **TURNOVER £ 000'S**

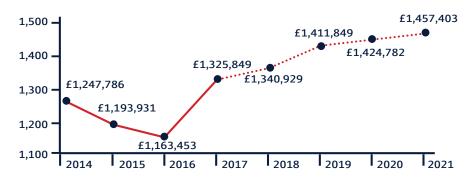
**NON FA INCOME** 

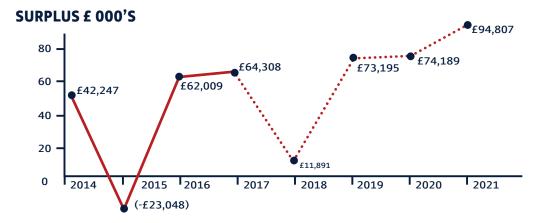
MEMBERSHIP SUBSCRIPTIONS

AFFILIATION FEES

FOOTBALL FOUNDATION / EXTERNAL FUNDERS

GRANTS





### **2021 INCOME AND EXPENDITURE**



### EXPENDITURE (£) Salary Costs 604,389 Pension costs 42,307 Football Development 279,000 Commercial Expences 10,000 Other 178,400 Overheads 126,000



### 220,000 LEAGUE/COMPETITION SANCTIONS FEES 350,000 CUP COMPETITIONS ENTRY FEES 142,500 **REFEREE REGISTRATION FEES** DISCIPLINE CHARGES COMMUNITY LEAGUES **COMMERCIAL INCOME** WORKFORCE DEVELOPMENT COURSES COMMERCIAL 2021 2020 2019 2018 **SPONSORSHIP 3G pitch** £85.000 £80.000 £75,000 £61,000 ROOMS AND BAR HIRE £30,000 £30,000 £30,000 £15,000 **Sponsorship PITCH HIRE Room Hire** £8,500 £8,000 £7,500 £5,400 OTHER HIRE AGREEMENTS Licenced Bar £13.000 £13,000 £12,000 £9,000

**Hire agreements** 

£6.000

£130.500

£6.000

£96,400

£6.000

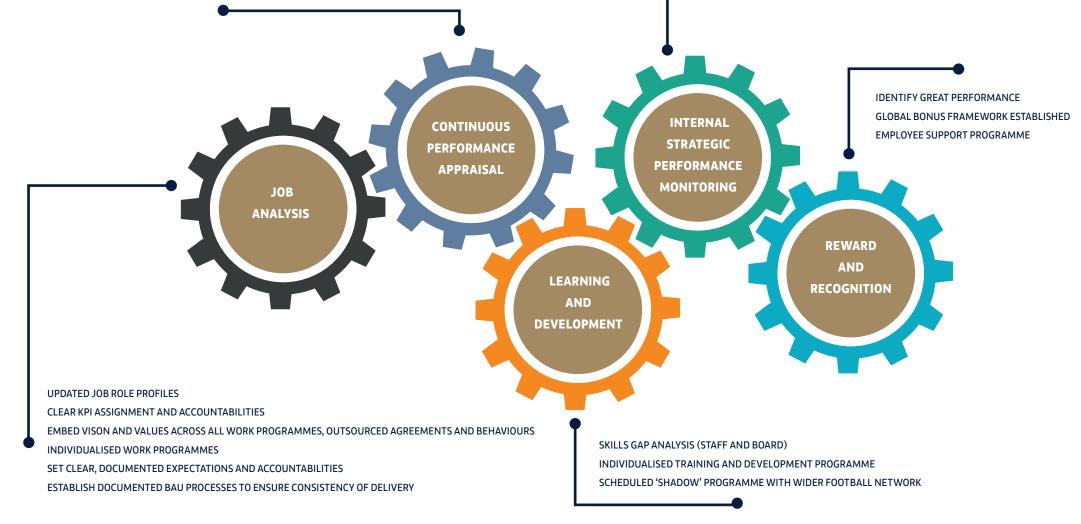
£6.000

£142.500 £137.000

# **PERFORMANCE MANAGEMENT**

MONTHLY 1:1 MEETINGS BETWEEN LINE MANAGER AND STAFF MEMBER – RECORDED ON PEOPLE HR QUARTERLY 1:1MEETINGS BETWEEN LINE MANAGER AND STAFF MEMBER – RECORDED ON PEOPLE HR ANNUAL APPRAISAL MEETING BETWEEN LINE MANAGER AND STAFF MEMBER – RECORDED ON PEOPLE HR ALL MEETINGS FOCUSED ON DELIVERY AGAINST OBJECTIVES LISTED IN SMARTSHEET – SMARTSHEET UPDATED ON A MONTHLY BASIS AND COMPLETION OF OBJECTIVES RECORDED PERFORMANCE IMPROVEMENT PLANS PUT IN PLACE WHERE NECESSARY

MONTHLY BOARD DASHBOARD OF KEY DELIVERY METRICS UPDATED BY LEAD OFFICER(S) BALANCE SCORECARD DEVELOPED INCLUDING 23 KPIS SMT TO PRESENT PROGRESS REPORT TO THE BOARD ON A BI-MONTHLY BASIS



# **RISK REGISTER**

### All risks listed below are considered risk to the achievement of all KPIs (1-23)

Area	Potential Risk	RAG	Mitigation Tactics	Completion
	Reduced sustainability following the end of service agreement*		Sustainability actions embedded into service agreements	Jan 2019
Supply Chain Management	Lack of experience in establishing , monitoring and maximising outsourced 'service agreements'		Muckle – Template Service Agreement Outsourcing Training for staff	Sept 2018
Supply Manag	Reliance of 3rd parties to deliver targets		3rd partners to meet selection criteria as a pre-requisite All agreements to be based on devolved pro-rata targets QA programme to underpin all outsourced delivery	Oct 2018
	Insufficient funding to achieve outcomes		Scalable Investment Strategy Increase % of income derived from Commercial initiatives and/or non FA revenue grants.	July 2019
ent	Poor ROI on externally funded projects (Retain the Game)		All externally funded projects to be assigned 1:1 officer support	Sept 2019
nvestm	CCD delivering less courses and facility hire costs to rise		Establish 3 year fixed costs agreements with venues and use of FF 3G facilities Investigate the feasibility of contracting an additional CCD	Jan 2019
Finance and Investment	Failure to achieve all FA KPIs		Performance Management Framework based on KPI delivery. FA to be updated monthly on any issues or concerns	July 2018
nanc	HS2 line to intersect West Riding HQ		Ongoing consultation with HS2 and building valuation to be updated	Sept 2019
Ē	Lack of Commercial expertise		Individualised KPIs for Stadium Facilities Staff Outsourced Commercial Plan based on income targets Commercial INED appointed	July 2019
	Lack of or weak relationship with strategic partners to enable the 'revised' supply chain $\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!$		Clarity of roles and responsibilities in each relationship and formal contract in place where possible	July 2019
+	Failure to maintain/forge relationships with stakeholders		Maintain good, pro-active relationships with all relevant stakeholders Map stakeholders per LA and assign relationship management to individual staff	Sept 2019
olders . sight	Failure to play a part with professional 'non-football' organisations Customers seeing the business as exclusively KPI focused		Strong Mar Coms Plan celebrating successful partnerships Regular, scheduled dialogue with local government and strategic alliances	July 2019
Stakeholders + Insight	Technology lead (also FDO) resigns or becomes an exclusive Insight Officer		Training for all staff on online systems Intelligence gathering using desktop research and focus group consultation Central 'insight and intelligence' hub created	Dec 2018
	Perceived conflict and/or discourse between functional outputs (Football Development and Football Services)		Transparency in roles and responsibilities of all departments	Feb 2019
JCe	Staff not adjusting to the Operating model for CFAs – greater emphasis on T&C		Business Process Management Monthly documented review of progress against KPIs	July 2019
pliar	Failure to meet Safeguarding SOS		Bespoke Board Dashboard for Safeguarding SOS to allow monthly monitoring	July 2018
Compliance	Failure to meet the standards of GDPR GDPR resulting in less direct marketing to potential participants		GDPR training and ongoing reminders Market segmentation to ensure participants only receive relevant marketing	Dec 2018

### 

	2021	2020	2019	2018	2017	2016	2015	2014
NCOME								
A GRANTS	£498,104	£495,983	£514,550	£473,682	£521,434	£551,781	£542,245	£619,195
NON FA GRANTS	£35,800	£35,800	£35,800	£38,315	£31,059	£4,208	£4,998	£5,473
RULE 8E	£20,000	£20,000	£20,000	£20,000	£21,968	£20,058	£20,578	£19,575
LUB AFFILIATIONS	£45,000	£45,000	£45,000	£48,570	£54,270	£57,885	£62,210	£57,556
CUP COMPS	£26,000	£26,000	£26,000	£26,133	£28,892	£30,661	£30,402	£29,726
REF REG'NS	£20,000	£20,000	£20,000	£21,000	£19,710	£18,597	£21,016	£25,197
DISCIPLINE	£220,000	£220,000	£220,000	£220,000	£224,653	£243,203	£197,056	£232,258
OOTBALL DEV	£350,000	£325,000	£300,000	£294,004	£261,525	£205,712	£282,284	£214,863
NSURANCE	£100,000	£100,000	£100,000	£102,825	£101,282	£14,364	£14,723	£17,948
COMMERCIAL INCOME	£142,500	£137,000	£130,500	£96,400	£61,056	£16,984	£18,419	£25,995
TOTAL INCOME	£1,457,404	£1,424,783	£1,411,850	£1,340,929	£1,325,849	£1,163,453	£1,193,931	£1,247,786
EXPENDITURE GALARY COSTS EXCL PENSIONS	£604,389	£598,405	£592,480	£586,614	£486,416	£539,069	£570,126	£568,481
PENSION COSTS	£004,389 £42,307	£396,405 £41,888	£392,480 £41,474	£36,014 £37,237	£33,226	£39,530	£36,900	£36,403
CUP COMPS		£7,500	£7,500		£33,220 £11,065	£39,530 £13,278	£36,900 £15,805	
OOTBALL DEV	£7,500		£275,000	£7,400	£247,878			£10,777
	£279,000	£277,000		£273,974		£217,440	£287,661	£266,365
COMMERCIAL EXPS	£10,000	£10,000	£10,000	£10,000	£7,294	£4,965	£4,605	£0 در دور
RENT, RATES & WATER	£42,000	£42,000	£42,000	£42,000	£66,711	£6,734	£7,069	£6,506
IEAT, LIGHT & POWER	£26,000	£24,000	£22,000	£20,400	£25,984	£18,452	£27,332	£27,794
	£13,000	£12,500	£12,000	£11,400	£12,874	£9,504	£10,176	£10,072
	£10,000	£10,000	£10,000	£29,400	£48,346	£49,819	£65,634	£74,543
PRINTING & STATIONERY	£10,000	£10,000	£10,000	£8,900	£10,147	£11,434	£12,354	£15,572
POSTAGE	£1,000	£1,000	£1,000	£600	£1,045	£7,278	£14,031	£17,359
	£25,000	£25,000	£25,000	£25,600	£25,198	£25,258	£26,788	£28,316
	£6,000	£6,000	£6,000	£5,400	£7,466	£12,621	£3,267	£6,512
NSURANCE - FOOTBALL RELATED	£100,000	£100,000	£100,000	£102,825	£100,365	£12,334	£12,597	£13,702
NSURANCE - OTHER	£7,500	£7,000	£6,500	£6,000	£6,796	£7,051	£7,346	£6,530
	£14,400	£14,400	£14,400	£14,400	£12,250	£12,200	£11,750	£12,250
	£4,500	£4,400	£4,300	£4,200	£4,145	£4,045	£3,950	£4,800
BANK CHARGES	£6,000	£6,000	£6,000	£6,000	£6,147	£3,992	£4,546	£4,335
DEP'N	£89,000	£89,000	£89,000	£74,140	£85,083	£63,938	£54,328	£55,927
	£15,000	£14,500	£14,000	£13,500	£11,461	£3,995	£7,656	£7,144
	£20,000	£20,000	£20,000	£19,048	£21,644	£38,507	£33,058	£32,151
PROV'NS	£30,000	£30,000	£30,000	£30,000	£30,000	£0	£O	£O
TOTAL EXPENDITURE	£1,362,596	£1,350,593	£1,338,654	£1,329,038	£1,261,541	£1,101,444	£1,216,979	£1,205,539
TOTAL SURPLUS/(DEFICIT)	£94,807	£74,189	£73,196	£11,891	£64,308	£62,009	(23,048)	£42,247

**APPENDIX A** 

# PARTNERS

### PARTICIPATION

### 3G FACILITY PROVIDERS (FA REGISTER)

Lightcliffe Academy **Batley Sports & Tennis Centre Beckfoot & Hazelbeck Trust Beech Hill School Bell Vue Girls School Ben Rydding Sports Club** Calderdale College **Canalside Training Ground Carnegie Sports Centre** Castleford Academy Harrogate Town FC De Lacy Academy **Kettlethorpe High School** Leeds Road Sports Complex Leeds Trinity University Marley Activities & Coaching Centre Middleton Leisure Centre Rossett School Rothwell FC Sandylands Sports Centre Sherburn High School Southfield Grange Trust (Full Size) St John Fisher Catholic High School St John Fisher Catholic Voluntary Academy St Marys Catholic Academy Menston **Thornton Recreation Centre** Trinity Academy University Academy Keighley Universitu of Bradford Weetwood Sports Park (University of Leeds) West Riding CFA HQ West Selby Miners Welfare Woodhouse Grove School Woodkirk Academu

### **PRIVATE PROVIDERS**

Kirklees Active Leisure Diddikicks StrikerTots Enjoy-a Ball Mini Me Time Catalan Academy Footiebugs Tots FC (Little Sports) Coaching Football Kings Little Kickers **Kings Camps** Yorkshire Elite FC Unita FC Soccer Star Coaching Futebol de Salado Pro Skills **Kevin Donovan Soccer Schools** LED Sports 780 Coaching

### REFEREES REGISTERED - 1,005

Bradford - 107 Leeds - 171 Harrogate - 56 Halifax - 82 Huddersfield -79 Wakefield -58 Wharfedale -55 Craven - 22 Heavy Woollen - 153 Keighley - 36 Goole and Thorne -56 Barkston Ash - 80 Castleford - 50

### **PROFESSIONAL CLUBS**

Leeds United Huddersfield Town FC Bradford City FC

### **COMMUNITY FOUNDATIONS**

Leeds United Foundation Huddersfield Town FC Foundation Bradford City FC Community Foundation

### DAYCARE CENTRES (DISABILITY)

Affinity Trust Aireborough Centre Bramley (Manor House) Hamara Healthy Living Centre Hillside House Holmsley Green LD John Charles Leep 1 Middleton Family Centre Morley Day Centre (Alexander) **People Matters** Potternewton Day Centre Ramshead Wood Day Centre **Rothwell Fulfilling Lives** The Bridge Care Centre **Drury Lane Health and Wellbeing Centre** 

### GOVERNANCE

# LOCAL AUTHORITIES (POPULATION)

Leeds (781,700) Calderdale (209,800) Kirklees (437,000) Harrogate (156,300) Wakefield (336,800) Bradford (534,300) Selby (14,731) Craven (56,300)

### **CLUBS**

Bradford FA (209) Leeds FA (268) Harrogate FA (66) Halifax FA (106) Huddersfield FA (107) Wakefield FA (91) Wharfedale FA (91) Craven FA (43) Heavy Woollen FA (125) Keighley FA (41) Goole and Thorne FA (55) Barkston Ash FA (76) Castleford FA (68)

### **LEAGUES (TEAMS)**

Craven Aire and Wharfe Junior (385) Charles Rice (147) Harrogate and District Boys (183) Harrogate and District Girls (26) Nidderdale Mini Soccer (12) Harrogate and Wharfedale Friendly (25) Selby Junior League (266) Huddersfield District Junior (863) Garforth Junior (547) West Riding Girls (187) U18 Combination (14) Bradford Sunday Alliance (63) County Am League (24) Halifax and District (40) Halifax Sunday (22) Craven and District (43) Wakefield and District (40) Wakefield Sunday (37) Harrogate and District (27) Huddersfield and District (93) Heavy Woollen Sunday (29) Yorkshire Am (84) Leeds Combination (64) Wharfedale Triangle (20) West Yorkshire (74) Yorkshire Christian (20) WRCFA U21 (37) WRCFA VETS WRCFA Womens (33)

### **INCLUSION GROUPS**

Al-Agar Foundation Madina Masjid Sikh Sport Shapla Kumon Y'all Refugee Council Yorkshire St Pauli

### DISTRICT FA + REFEREES ASSOCIATIONS

WESS

Bradford FA Leeds FA Harrogate FA Halifax FA Huddersfield FA Wakefield FA Wharfedale FA Craven FA Heavy Woollen FA Keighley FA Goole and Thorne FA Barkston Ash FA Castleford FA

# ALLASSOCIE

### **NLS CLUBS (STEPS 1-6)**

Pontefract Collieries Liversedge Albion Sports Thackley Harrogate Railway Knaresborough Town Yorkshire Amateur **Eccleshill United** Guiseley FC Halifax Town Bradford Park Avenue Harrogate Town Farsley Celtic **Brighouse Town Ossett United Tadcaster Albion** 

### **OTHER**

FΑ Football Foundation West Yorkshire Schools FA Schools Games Officers Sport England **UK** Coaching **County Coach Developer** Coaching Affiliate Tutors (31) Referee Affilliate Tutors (8) Coach Mentors (14) Kick it Out NHS **Public Health** Sportsguard Vesey UK Koolpak





**#TOGETHER**WEAREFOOBALL

 $\blacklozenge$