



# Group personal accident insurance

Summary of benefits for adult, youth and walking football teams. Basic, intermediate and superior policies.



FA Football Participation and Development Director

# Introducing the National Game Insurance Scheme

As The FA's appointed broker, we have worked in conjunction with County Football Associations to create a range of personal accident insurance products for adult and youth football teams.





### **CELEBRATING 10 YEARS**

In 2012 The FA set out to significantly improve the insurance available to grassroots football clubs. In 2022 we can reflect at how we have achieved this objective. Thank you for your support to make this happen.

#### A level playing field

The National Game Insurance Scheme (NGIS) was implemented by The FA in 2012 to bring a standardisation to insurance, ensure a minimum level of cover, with a set pricing throughout the country. This gave all participants a level playing field. This also brought economies of scale, with reduced pricing across the country, and significant insurance cover enhancements. Of course, as with any scheme of this magnitude, the products have evolved and pricing model has been influenced by the changing environment over each season.

## Stability and reliability - long term protection for grassroots football

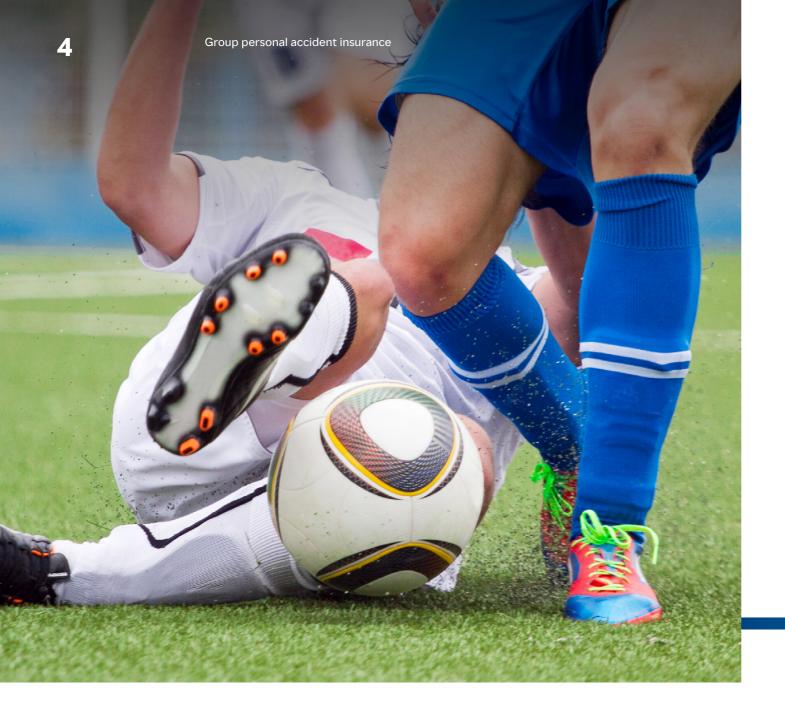
As the scheme gets utilised more by clubs and injured participants seeking injury payments, the NGIS has provided stability and robust reliability. The NGIS gave football insurance a much needed refresh. It has always been more than just about price. The objective has been to provide protection that responds when needed most.

#### The next step

Details of the personal accident covers can be found in this document. For instant quotations and cover visit our website where you will also find useful information relating to the NGIS. Please contact our dedicated team if you require any advice or assistance.







# Protection for your most valuable assets

If you become injured whilst participating in a club activity, you can incur significant financial losses as a result. Personal accident insurance can help offset some of these unexpected expenses.

This insurance can pay out a set amount if someone is injured in an accident and the payout can be a lump sum or a weekly amount. It ensures all participants have protection in the event of an injury and because this is a "non negligence" cover it can help reduce litigation in the game, because unlike a liability policy you do not have to find someone to be at fault for an injury to receive compensation.

# The importance of choosing a policy to meet your needs

## Cover designed to suit your requirements and budget

We offer 'Basic', 'Intermediate' or 'Superior' policies. This means you have the ability to pick and choose the levels of benefits you need and can afford. Remember, you can upgrade your cover level at any point of the season.



#### **BASIC LEVEL**

#### **Adult teams**

#### Provides for serious and long term injuries only such as accidental death, life cover, permanent total disablement and miscarriage.

 It does not include any monthly benefits or short term benefits.

#### Youth teams

- Provides for serious and long term injuries such as accidental death, life cover, permanent total disablement, miscarriage and concussion.
- Includes some short term benefits such as broken bones, dislocation, cruciate ligament, snapped/ ruptured achilles tendon and a monthly benefit for club officials.

#### INTERMEDIATE LEVEL

#### **Adult teams**

- Provides all the benefits under the Basic policy
- Includes cover for some short term injuries such as broken bones, dislocation, cruciate ligament, snapped/ruptured achilles tendon, emergency dental and hospitalisation.
- It does not include any monthly benefits.

## Youth teamsNot applicable

#### **SUPERIOR LEVEL**

#### Adult teams

- Provides all the Basic and Intermediate covers.
- Includes a wide range of benefits for both long term and short term injuries such as medical expenses, travel expenses, legal/counselling assistance, concussion benefits and more.
- Ability to select the level of monthly benefit for temporary total disablement of up to £600 per month.
- Choose from a range of Superior Extra options e.g. increase life cover, increase the broken bones benefit, include physiotherapy and dental accident cover.

#### Youth teams

- The policy provides all the Basic covers.
- Includes a wide range of benefits for both long term and short term injuries such as medical expenses, dental expenses, travel expenses, hospitalisation, legal/counselling assistance and more.
- Option to provide a monthly benefit for 16-18 year olds in employment of 16 hrs a week or more.
- Choose from a range of Superior Extra options e.g. increase life cover, increase the broken bones benefit, include physiotherapy, parent legal inconvenience, exam re-sit and student tutorial cover.

# WHAT ARE THE INSURANCE REQUIREMENTS IN MY COUNTY?

The insurance cover can differ from County to County and some may not offer the Basic or Intermediate level of cover detailed in this brochure.

Furthermore, some County FAs arrange group policies whereby the minimum required cover can be obtained directly as part of the affiliation process. Cover can be upgraded, if desired.

Simply visit our website to find out if your County FA supports the NGIS and, if so, what the minimum requirements are or if a group policy has been arranged.

When obtaining a quotation via our website, upon selection of your County FA, it will automatically default to the minimum requirement.

Scan the below QR code for further information or visit the County FA section of our website www.bluefinpsort.co.uk/ngis



#### **FA** minimum level of cover for adult and youth teams

| SUMMARY OF THE FA'S MINIMUM RECOMMENDED LEVELS OF COVER FOR <b>ADULT</b> TEAMS* |              |            |              |             |
|---|--------------|------------|--------------|-------------|
|   | Step 2 and 3 | Step 4     | Step 5 and 6 | Step 7      |
| Accidental death  | £25,000      | £25,000    | £25,000      |             |
| Permanent total disablement   | £25,000      | £25,000    | £25,000      | Set by your |
| Temporary total<br>disablement. (TTD)<br>(104 weeks and 14 day<br>deferment)    | £100 per wk  | £75 per wk | £50 per wk   | County FA   |

| SUMMARY OF THE FA'S MINIMUM LEVELS OF COVER FOR <b>YOUTH</b> TEAMS*           |                |  |  |
|---|----------------|--|--|
| Life cover  | £10,000        |  |  |
| Accidental death  | £10,000        |  |  |
| Permanent total disablement   | £100,000       |  |  |
| Loss of limb(s), speech and hearing   | £100,000       |  |  |
| Loss of internal organs   | £25,000        |  |  |
| Tetraplegia/quadriplegia  | £100,000       |  |  |
| Triplegia/paraplegia/hemiplegia   | £100,000       |  |  |
| Concussion  | £10,000        |  |  |
| Temporary total disablement for club officials (TTD) 12 months benefit period | £200 per month |  |  |
| Broken bones (leg, foot, arm, collar, jaw &/or cheek)                         | £200           |  |  |
| Broken bones (fingers and toes)   | £75            |  |  |
| Primary disclocation  | £250           |  |  |
| Snapped/ruptured achilles tendon or anterior cruciate ligament                | £250           |  |  |
| Coma benefit 365 day benefit period   | £30 per day    |  |  |

WHICH NGIS POLICY?



#### WHICH NGIS COVER WILL ENSURE MY **ADULT** TEAM(S) MEET THE MINIMUM REQUIREMENTS?

| Regional Feeder Leagues and below teams | Set by your County FA |
|---|-----------------------|
| Step 6 teams                            | Superior 200 or above |
| Step 5 teams                            | Superior 200 or above |
| Step 4 teams                            | Superior 300 or above |
| Step 3 teams                            | Superior 400 or above |
| Step 2 teams                            | Superior 400 or above |

WHICH NGIS COVER WILL ENSURE MY **YOUTH** TEAM(S) MEET THE MINIMUM REQUIREMENTS?

Basic

<sup>\*</sup>Please note. These details are correct at time of print and are subject to change. Bluefin Sport has no control over the setting of levels by The FA.



### When does the policy start and finish?

Although you can purchase insurance at any time, your policy will not be effective until 1 July 2022. If you purchase insurance after 1 July 2022, your policy will start on the date of purchase, (or the date that your application form is received by ourselves), however, all policies will expire on 30 June 2023, and fall due for renewal on 1 July 2023. This is to fall in line with the County FA affiliation process.

NOTE: If you purchase a policy after 1 July 2022, the premium payable will be calculated on a pro-rata basis to reflect the period of cover up to 30 June 2023. The pro-rata premium will be calculated automatically online.

If you opt to pay by cheque then payment must be received within 14 days from the quote date in order for cover to be maintained as quoted.



#### When does cover apply?

The policies operate whilst:

- At any ground or premises worldwide (please see exclusions) where there is an agreed fixture or training and includes travelling directly to and from such activities.
- At club social events (please see exclusions).
- Whilst participating in County FA educational courses, excluding Referee courses, on behalf of the Football Club.

NOTE: The life cover is included and operative whilst training and playing football matches only.



#### What are the main exclusions?

Influence of alcohol, solvents, drugs or medication unless prescribed.

- Life cover if over 50 years of age.
- Being a professional footballer (where the majority of the insured person's income is derived directly from playing, competing or training in the sport).
- Any claim attributable either to arthritic or other degenerative conditions in joints, bones, muscles, tendons or ligaments.
- Repetitive stress (strain) injury or syndrome.
- Naturally occurring condition or gradually operating cause.
- Illness or sickness.
- Claims as a direct result of an insured person being a member of the armed forces.
- Engaging in a criminal act, riot or civil commotion.
- Club social events that include fireworks, bonfires, driving events, bouncy castles, water sports or any activity above 3 metres off the ground.
- Travel to a specific area against advice issued by the Foreign and Commonwealth Office.

Please see the policy for full details of exclusions.



#### Who is covered?

The policy automatically includes:

- Players.
- Committee members and club officials.
- Managers and trainers.

The standard policy age limit for players is 55\* and for club officials is 75\* years of age. If you have any players and officials above this age the policy will provide a reduced level of cover. Please see our website or contact us for details.

(\*80 years of age for walking football players and officials)

Life cover will commence at attainment of 6 years of age and will cease at attainment of 50 years of age.



Pay by card or by cheque online at bluefinsport.co.uk/ngis

# Adult team policy benefits

### 1 CHOOSE A LEVEL OF COVER

- 1 Includes a memorial benefit payable to the club not exceeding £1,000.
- 2 Monthly benefits means the maximum benefit payable per month which will be pro-rated depending on the period the claimant is eligible to claim for.
- 3 Physiotherapy benefit (Superor Extra option) is only payable in the event of Bodily Injury which gives rise to a claim under items 12-14 and 18-21).
- 4 Benefit payable will be determined by the Glasgow Coma Scale.

The premiums are inclusive of Insurance Premium Tax at the applicable rate. For full terms and conditions please contact Bluefin Sport. Exclusions and limitations apply.



|     |   | SUPERIOR   | INTERMEDIATE | BASIC    |
|-----|---|--|--------------|----------|
| 1   | Life Cover  | £10,000  | £10,000      | £10,000  |
| 2a  | Accidental Death <sup>1</sup>   | £30,000  | £30,000      | £30,000  |
| 2b  | Funeral Expenses  | £5,000   | £5,000       | £5,000   |
| 3   | Permanent Total Disablement - up to   | £60,000  | £50,000      | £50,000  |
| 4   | Loss of One or More Limbs   | £35,000  | £30,000      | £30,000  |
| 5   | Loss of Sight in One or Both Eyes   | £35,000  | £30,000      | £30,000  |
| 6   | Loss of Speech  | £35,000  | £30,000      | £30,000  |
| 7a  | Loss of Hearing in Both Ears  | £35,000  | £30,000      | £30,000  |
| 7b  | Loss of Hearing in One Ear  | £8,750   | £7,500       | £7,500   |
| 8   | Tetraplegia/Quadriplegia  | £100,000   | £100,000     | £100,000 |
| 9   | Triplegia/Paraplegia/Hemiplegia   | £50,000  | £50,000      | £50,000  |
| 10  | Miscarriage   | £500   | £500         | £500     |
| 11  | Loss of Internal Organ  | £35,000  | £30,000      | ×        |
| 12  | Broken Bones - Legs, Foot, Collar, Arms, Skull, Hips, Jaw and/or Cheek  | £250   | £250         | ×        |
| 13  | Primary Dislocation - Kneecap, Elbow, Shoulder or Hip   | £250   | £250         | ×        |
| 14  | Snapped / Ruptured Achilles Tendon, Cruciate Ligament   | £250   | £250         | ×        |
| 15  | Emergency Dental Expenses - up to (pain relief)   | £100   | £100         | ×        |
| 16  | Hospitalisation (30 day max. benefit period)  | £25 per day                                      | £25 per day  | ×        |
| 17a | Concussion (Long term) - up to  | £10,000  | ×            | ×        |
| 17b | Concussion <sup>4</sup> (Moderate and Severe) - up to   | £250   | ×            | ×        |
| 18  | Monthly Temporary Total Disablement (TTD) <sup>2</sup><br>14 day waiting period, 24 month max. benefit period<br>If the relevant waiting period has been exceeded then the benefit period<br>will begin from the date of the accident inclusive of the waiting period | Choice of £120/£200/£300/<br>£400/£600 per month | ×            | ×        |
| 19  | Home Help (TTD)² 14 day waiting period, 24 month max. benefit period  | As above   | ×            | ×        |
| 20  | Student not in gainful employment <sup>2</sup> TTD Extension. 14 day waiting period, 2 month max. benefit period  | £140 per month (£35 weekly)                      | ×            | ×        |
| 21  | Student Tutorial Benefit <sup>2</sup> TTD Extension. 7 day waiting period, 6 month max. benefit period  | £140 per month (£35 weekly)                      | ×            | ×        |
| 22  | Childcare Expenses <sup>2</sup> – in the event of a valid claim under item 4 to 9 and 11  | £400 per month (£100 weekly)                     | ×            | ×        |
| 23  | Chauffeur Expenses <sup>2</sup> – in the event of a valid claim under item 4 to 9 and 11  | £400 per month (£100 weekly)                     | ×            | ×        |
| 24  | Coma Benefit 365 days max. benefit period   | £30 per day                                      | ×            | ×        |
| 25  | Emergency Medical Expenses - up to (including X-rays & scans)   | £500   | ×            | ×        |
| 26  | Extra Travelling Expenses - up to (1 month max. benefit period. Includes hospital car park expenses)  | £100   | ×            | ×        |
| 27  | Home/Car Adaptation - up to   | £25,000  | ×            | ×        |
| 28  | Rehabilitation and Retraining - up to   | £5,000   | ×            | ×        |
| 29  | Examination Re-Sit - up to  | £2,500   | ×            | ×        |
| 30  | Legal Advice and Counselling Helplines  | 24/7   | ×            | ×        |
| 31  | Facial and Bodily Scarring - up to  | £600   | ×            | ×        |
| 32  | Medical Certification Expenses -up to   | £50  | ×            | ×        |
| 33  | Damage to clothing/football boots by medical practitioner - up to   | £100   | ×            | ×        |
|     | Additional benefit options available?   | ✓  | ×            | X        |

# **Optional policy benefits**

# 2 INCREASE THE SUPERIOR LIFE COVER?

Only available if Superior cover selected.

#### **LIFE COVER 20**

Increase life benefit from £10,000 to £20,000 any one person.

#### **LIFE COVER 30**

Increase life benefit from £10,000 to £30,000 any one person.



OR

#### 3 INCLUDE ADULT SUPERIOR EXTRA ADDITIONAL COVERS?

Only available if Superior cover selected.

3 Physiotherapy benefit is only payable in the event of Bodily Injury which gives rise to a claim under items 12-14 and 18 to 21 in the core covers table.

#### **BROKEN BONES**

Increase broken bones benefit from £250 to £375.

#### **DENTAL ACCIDENT**

Include dental expenses following an accident - up to £250.

#### **PHYSIOTHERAPY**<sup>3</sup>

Include
physiotherapy and/
or chiropractic
treatment. 75%
of costs up to a
maximum of £50 per
week for up to 10
sessions. Up to £500.

#### **ADULT EXTRA PACK**

Include all three options and save

#### **Important notes**

The standard age limit for players is 55 and for club officials is 75 years of age. (80 years of age for walking football players and officials) If you have any players and officials above this age the policy will provide a reduced level of cover. Please see our website or contact Bluefin Sport for details. Life cover will commence at attainment of 6 years of age and will cease at attainment of 50 years of age.

- TTD = Temporary Total Disablement (a monthly benefit).
- The TTD benefit does not apply to those individuals without paid employment or who are employed less than 16 hours per week or whose sole employment is football.
- There is no cover for professional footballers.
- Aggregate limit £2,000,000. This is the maximum amount that the insurer, XL Catlin, will pay per event in total under this and any other policies issued by AXA XL Underwriting Agencies Limited and AXA XL Insurance Company UK Limited.



Renew, quote and buy online at **bluefinsport.co.uk/ngis** 



**pay over 5 months** for premiums of £74 or more.



Pay by card or by cheque via the online application process.



0345 872 5060

For advice (Mon to Fri 9am to 5pm).



## Choose a level of cover

- 1 Includes a memorial benefit payable to the club not exceeding 1,000.
- 2 Monthly benefits means the maximum benefit payable per month which will be pro-rated depending on the period the claimant is eligible to claim for.
- 3 Physiotherapy benefit (Superior Extra option) is only payable in the event of Bodily Injury which gives rise to a claim under items 12-15, 17-18 and 20)
- 4 Benefit payable will be determined by the Glasgow Coma Scale.

The premiums are inclusive of Insurance Premium Tax at the applicable rate. For full terms and conditions please contact Bluefin Sport. Exclusions and limitations apply.

'Soccer Tots'
(U6s & below) are
automatically
covered by the
policy.



|     |  | SUPERIOR PLATINUM                      | SUPERIOR GOLD                          | BASIC                                  |
|-----|--|--|--|--|
| 1   | Life Cover   | £10,000                                | £10,000                                | £10,000                                |
| 2a  | Accidental Death <sup>1</sup>  | £10,000                                | £10,000                                | £10,000                                |
| 2b  | Funeral Expenses   | £5,000                                 | £5,000                                 | £5,000                                 |
| 3   | Permanent Total Disablement - up to  | £120,000                               | £100,000                               | £100,000                               |
| 4   | Loss of One or More Limbs  | £120,000                               | £100,000                               | £100,000                               |
| 5   | Loss of Sight in One or Both Eyes  | £120,000                               | £100,000                               | £100,000                               |
| 6   | Loss of Speech   | £120,000                               | £100,000                               | £100,000                               |
| 7a  | Loss of Hearing in Both Ears   | £120,000                               | £100,000                               | £100,000                               |
| 7b  | Loss of Hearing in One Ear   | £30,000                                | £25,000                                | £25,000                                |
| 8   | Loss of Internal Organ   | £30,000                                | £25,000                                | £25,000                                |
| 9   | Tetraplegia / Quadriplegia   | £120,000                               | £100,000                               | £100,000                               |
| 10  | Triplegia / Paraplegia / Hemiplegia  | £60,000                                | £50,000                                | £50,000                                |
| 11  | Miscarriage  | £500                                   | £500                                   | £500                                   |
| 12  | Broken Bones - Legs, Foot, Collar, Arms, Skull, Hip, Jaw and/or Cheek  | £250                                   | £200                                   | £200                                   |
| 13  | Broken Bones - Nose, Fingers and toes  | £75                                    | £75                                    | £75                                    |
| 14  | Primary Dislocation - Kneecap, Elbow, Shoulder or Hip  | £250                                   | £250                                   | £250                                   |
| 15  | Snapped / Ruptured Achilles Tendon, Cruciate Ligament  | £250                                   | £250                                   | £250                                   |
| 16a | Concussion (Long term)   | £10,000                                | £10,000                                | £10,000                                |
| 16b | Concussion <sup>4</sup> (Moderate and Severe)  | £250                                   | £250                                   | ×                                      |
| 17  | Temporary Total Disablement -TTD for club/team officials²<br>14 day waiting period, 12 month max. benefit period<br>If the relevant waiting period has been exceeded then the benefit period<br>will begin from the date of the accident inclusive of the waiting period | £300 per month<br>(and payable weekly) | £200 per month<br>(and payable weekly) | £200 per month<br>(and payable weekly) |
| 18  | Home Help (TTD) <sup>2</sup> 14 day waiting period, 12 month max. benefit period   | £300 per month (and payable weekly)    | £200 per month (and payable weekly)    | £200 per month (and payable weekly)    |
| 19  | Coma Benefit 365 days max. benefit period  |  |  | £30 per day                            |
| 20  | Student not in gainful employment <sup>2</sup> TTD Extension. 14 day waiting period, 2 month max. benefit period   | £140 per month                         | £100 per month                         | ×                                      |
| 21  | Emergency Medical Expenses (Including X-rays & scans)- up to   | £250                                   | £200                                   | ×                                      |
| 22  | Emergency Dental Expenses (pain relief) - up to  | £250                                   | £200                                   | ×                                      |
| 23  | Hospitalisation (30 day max. benefit period)   | £30 per day                            | £30 per day                            | ×                                      |
| 24  | Extra Travelling Expenses - up to 1 month max. benefit period. Includes hospital car park expenses.  | £100                                   | £100                                   | ×                                      |
| 25  | Home/Car Adaptation - up to  | £25,000                                | £25,000                                | ×                                      |
| 26  | Rehabilitation and Retraining - up to  | £5,000                                 | £5,000                                 | ×                                      |
| 27  | Legal Advice and Counselling Helplines   | 24/7                                   | 24/7                                   | ×                                      |
| 28  | Facial and Bodily Scarring - up to   | £600                                   | £600                                   | ×                                      |
| 29  | Medical Certification Expenses -up to  | £50                                    | £50                                    | ×                                      |
| 30  | Damaged Sports Glasses (Prescription) - up to  | £75                                    | £75                                    | X                                      |
| 31  | Damage to clothing/football boots by medical practitioner - up to  | £100                                   | £100                                   | ×                                      |
| 32  | $Physiotherapy \ and/or \ chiropractic \ treatment.^4 \ 75\% \ of \ costs \ up \ to \ a \ maximum \ of \ 50 \ per \ wk \ for \ up \ to \ 10 \ sessions. \ Up \ to \ a \ maximum \ of \ 50 \ per \ wk \ for \ up \ to \ 10 \ sessions.$                                   | £500                                   | ×                                      | ×                                      |
|     | Additional benefit options available?  | ✓                                      | ✓                                      | X                                      |

# **Optional policy benefits**

## 1 INCREASE THE SUPERIOR LIFE COVER?

#### **LIFE COVER 20**

Increase life benefit from £10,000 to £20,000 any one person.

#### **LIFE COVER 30**

Increase life benefit from £10,000 to £30,000 any one person.

INCONVENIENCE

# 2 ADD PHYSIOTHERAPY COVER?

#### **PHYSIOTHERAPY**<sup>3</sup>

Include physiotherapy and/or chiropractic treatment. 75% of costs up to a maximum of £50 per week for up to 10 sessions. Up to £500. (or available as part of the superior gold extra pack or included as standard if superior platinum selected).

**EXAMINATION RE-SIT** 

## **3 ADD YOUTH MONTHLY BENEFIT COVER?**

#### YOUTH MONTHLY<sup>2</sup>

£140 Monthly benefit (£35 weekly) for 16-18 year old's employed for at least 16 hours or more per week (12 month max. benefit period, 14 day waiting period).

#### 4 ADD YOUTH SUPERIOR EXTRA ADDITIONAL COVERS?

- 2 Monthly benefits means the maximum benefit payable per month which will be pro-rated depending on the period the claimant is eligible to claim for.
- 3 Physiotherapy benefit is only payable in the event of Bodily Injury which gives rise to a claim under items 12-15, 17-18 and 20 in the core covers table).

### Only available if 'Superior Gold' selected **YOUTH SUPERIOR GOLD EXTRA PACK**

| INCONVENIENCE   | EXAMINATION RE-311  |  |
|---|---|--|
| Inconvenience benefit for parent/legal guardian in the event of unforeseen travel costs in the event of an accident - up to £100. | Examination re-sit<br>- up to £2,500.   |  |
| STUDENT TUTORIAL  | PHYSIOTHERAPY   |  |
| Student tutorial benefit - up<br>to £140 per month. (7 day<br>waiting period. Benefit<br>period 6 months).                        | Include physiotherapy and/or chiropractic treatment. 75% of costs up to a maximum of £50 per week for up to 10 sessions. Up to £500. (or available separately). |  |

### Only available if 'Superior Platinum purchased YOUTH SUPERIOR PLATINUM EXTRA PACK

| INCONVENIENCE   | EXAMINATION RE-SIT                    |  |
|---|---------------------------------------|--|
| Inconvenience benefit for parent/legal guardian in the event of unforeseen travel costs in the event of an accident - up to £100. | Examination re-sit<br>- up to £2,500. |  |
|   |                                       |  |
| STUDENT TUTORIAL  | DENTAL ACCIDENT                       |  |

#### **Important notes**

The standard age limit for players is 55 and for club officials is 75 years of age. (80 years of age for walking football players and officials) If you have any players and officials above this age the policy will provide a reduced level of cover. Please see our website or contact Bluefin Sport for details. Life cover will commence at attainment of 6 years of age and will cease at attainment of 50 years of age.

- TTD = Temporary Total Disablement (a monthly benefit).
- The TTD benefit does not apply to those individuals without paid employment or who are employed less than 16 hours per week or whose sole employment is football.
- There is no cover for professional footballers.
- Aggregate limit £2,000,000. This is the maximum amount that the insurer, XL Catlin, will pay per event in total under this and any other policies issued AXA XL Underwriting Agencies Limited and AXA XL Insurance Company UK Limited.



Renew, quote and buy online at **bluefinsport.co.uk/ngis** 



**pay over 5 months** for premiums of £74 or more.



Pay by card or by cheque via the online application process.



**0345 872 5060** For advice (Mon to Fri 9am to 5pm).

# Quality products demand a matching level of service

#### Why choose us?

- We're The FA's appointed insurance broker and provide the official National Game Insurance Scheme (NGIS) products.
- Our policy wordings have been developed alongside The FA and County FAs.
- The ability to buy online or apply by post\*.
- View your account online 24/7 (online purchases only).
- No pre-existing condition exclusions in respect of accidental bodily injury (with the exception of dislocations).
- No limit to number of players/club officials in a team.
- Permanent total disablement from any occupation for which the insured person is fitted by way of education, training or experience. Some policies might only pay this benefit if you are unable to undertake any job again.
- Waiting period applies to weekly/monthly benefit claims see opposite.
- Legal and counselling advice helplines included at no additional cost providing support when you need it most ("Superior" products only).
- **Monthly instalments available** for premiums of £74 and over. (Subject to acceptance and criteria. Online only).
- Bankers Automated Clearing System claims payment (optional).

#### THE WAITING PERIOD EXPLAINED

Our Temporary Total Disablement (TTD) wording means that, more than ever before, it really pays to have an NGIS personal accident policy.

#### The NGIS waiting period

**Meet Jenny.** She's been signed off work by a doctor for **3 weeks** following an injury.

Her team purchased an NGIS Superior 200 policy that provides a monthly benefit of £200 (£50 per wk) for Temporary Total Disablement (TTD) with a 14 day **waiting** period.

The waiting period means that Jenny won't receive any payment for the first two weeks **BUT...** 



<sup>\*£5</sup> administration fee applies for all postal applications.

#### **Helping to spread the costs**

Marsh Ltd, trading as Bluefin Sport, acts as a credit broker and works exclusively with Close Brothers Premium Finance and Insurers for the purposes of arranging premium finance. Marsh Ltd receives a commission from Close Brothers Premium Finance for introducing customers to them.

Our payment options include the ability to pay the insurance premium over 5 monthly instalments, when purchasing cover online, on premiums of £74.00 and over. This is not an offer. Acceptance of your credit application by Close Brothers Premium Finance is subject to your financial circumstances and status.

Please note the credit product is only appropriate for the funding of your insurance policy and associated costs and not for any other purpose. As the insurance policy forms the security for your credit, your insurance policy is at risk of cancellation if you fail to make a payment. Close Brothers Premium Finance will charge you a fee if you miss an instalment or if the agreement is cancelled. If your insurance policy is cancelled in such circumstances, Close Brothers Premium Finance has the right to receive any proceeds or refunds paid. They will use these funds to reduce the amount you owe.

| REPRESENTATIVE EXAMPLE   |                     |  |  |  |
|--------------------------|---------------------|--|--|--|
| Cash Price               | £1200.00            |  |  |  |
| Deposit                  | £0.00               |  |  |  |
| Amount to be Financed    | £1200.00            |  |  |  |
| 5 Monthly Instalments of | £254.40             |  |  |  |
| Interest Rate            | 6% Variable         |  |  |  |
| Representative APR       | 36.76% APR Variable |  |  |  |
| Total Cost of Credit     | £72.00              |  |  |  |
| Total Payable            | £1272.00            |  |  |  |

The level of cover you choose will dictate whether cover includes a weekly benefit for temporary disability in addition to the one-off lump sums for permanent disability. The levels of cover are explained more fully in this document.

#### **Your demands and needs**

These products are designed to meet the demands and needs of football clubs that wish to protect their members against consequences of accidents whilst playing in, training for or travelling to a club fixture resulting in accidental injury, death or disability.

The level of cover you choose will dictate whether cover includes a weekly benefit for temporary disability in addition to the one-off lump sums for permanent disability. The levels of cover are explained more fully in this document.

This statement does not constitute advice or a personal recommendation for our personal accident insurance products. Should you require advice please contact us.





# WHAT IT ALL MEANS YOUR AT-A-GLANCE GLOSSARY

#### **Accident and accidental**

Means a single, sudden, unusual, and unexpected event, which occurs at an identifiable time and place during the period of insurance and effective time which causes bodily injury.

#### **Accidental death**

Death caused by accidental bodily injury and excludes death by an other cause.

#### Achilles tendon

A strong tendon joining the muscles in the calf of the leg to the bone of the heel.

#### Aggregate limit

The maximum amount that the insurer will pay per event in total under this and any other policies issued by the insurer to the insured.

#### **Benefit period**

Means the maximum (but not necessarily consecutive) period for which benefits are payable in respect of any insured person for any one accident. The benefit period commences at the end of the waiting period, if any.

#### **Bodily injury**

Injury which is caused solely by accidental means and which independently of illness or any other cause occurs within 12 months from the date of the accident.

#### **Broken bones (adult policies)**

A lump sum benefit is paid if an accident occurs causing bodily injury and the insured person fractures one or more of the bones listed below:

1 Leg, ankle and foot or kneecap.

- 2 Arm or hand and wrist.
- 3 Cheek bone.
- 4 Collar bone.
- 5 law.
- 6 Skull.
- 7 Hip.

#### **Broken bones (youth policies)**

A lump sum benefit is paid if an accident occurs causing bodily injury and the insured person fractures one or more of the bones listed below:

- 1 Leg, ankle and foot or kneecap.
- 2 Arm or hand and wrist.
- 3 Cheek bone.
- 4 Collar bone.
- 5 Jaw.
- 6 Nose, Finger or toe.
- 7 Skull.
- 8 Hip.

#### **Childcare expenses**

If the insured person suffers bodily injury as a direct result of an accident during the effective time and within the period of insurance which results in a valid claim for permanent disabling injury, quadriplegia, tetraplegia, triplegia, or paraplegia insurers will pay the monthly benefit amount for the costs of engaging a registered childcare provider.

#### **Chauffeur expenses benefit**

Where the insured person suffers bodily injury during the period of insurance and the effective

time which results in a valid permanent disabling injury claim the insured person is unable to travel to and from their place of work using the method of transport they normally used prior to the accident, insurers will pay costs of a chauffeur or taxi service to convey the insured person to and from work until:

- Such time as the insured person is well enough to resume using the method of transport normally used prior to the accident;
- Any benefit amount under permanent disabling injury, permanent disabling injury, quadriplegia, tetraplegia or triplegia ceases to be payable under this policy;
- The benefit amount has been reached;
- The Benefit Period has been reached;
- whichever is earlier.

#### Coma benefit

Where bodily injury results in a coma, insurers will pay the insured person the amount shown in the schedule for each day the insured person remains in a coma up to 365 days.

#### **Concussion (long term)**

The Insurers agree to cover the insured person for Forced Retirement, subject to the Concussion Waiting Period and up to but not exceeding the benefit amount stated in the policy. The Insurers will reimburse the insured person for:

a The actual cost incurred for a professional or trades training programme in which the insured person enrols for the purpose of obtaining an alternative source of income provided such cost is incurred no later than five (5) years after the insured person's Forced Retirement.

- Medical expenses of the insured person who obtains medical treatment from a legally qualified Physician, Physiotherapist, Psychologist or
  - Psychiatrist when recommended by Qualified Medical Practitioner; provided such cost is incurred no later than five (5) years after the Insured Person's Forced Retirement.
- c Cost of prescription drugs and medicines prescribed by a Qualified Medical Practitioner arising out of and related to Concussion provided such cost is incurred no later than five (5) years after the insured person's Forced Retirement.
  - Reimbursement shall only be made provided expenses are:
- a Incurred in the United Kingdom.
- b Incurred within five (5) years of the date of the Insured Person's Forced Retirement.
- c Not for elective treatment; and
- d Supported by original receipts submitted to the Insurer as proof of claim.

#### **Concussion (moderate and severe)**

The Insurers agree to cover the insured person for Moderate or Severe Concussion up to but not exceeding the benefit amount stated on the policy for either Moderate or Severe Concussion.

The Insurer will pay the Benefit Amount stated to the insured person providing that:

- a The Moderate or Severe Concussion has been diagnosed by a Qualified Medical Practitioner.
- b The Concussion is graded moderate or severe in accordance with the Glasgow Coma Scale.

#### **Concussion waiting period**

Means a period of one hundred and eighty (180) days from the date of the Forced Retirement.

#### **Club officials**

Includes managers, trainers, referees, committee members and assistant referees.

#### **Cruciate ligament**

Means either of the cruciate ligaments of the knee, being the Anterior Cruciate Ligament (ACL) and the Posterior Cruciate Ligament (PCL). These ligaments are two strong rounded bands that extend from the head of the tibia to the intercondyloid notch of the femur.

#### Damaged sports glasses (prescriptive)

If the insured person has an accident and the insured person loses, or damages any prescriptive sports eyewear insurers will pay the insured person up to the benefit amount stated in the policy schedule. Subject to policy exclusions.

#### Dental injury

If an accident occurs during the period of insurance and effective time and causes bodily injury to an insured person and directly results in the loss of permanent natural teeth, insurers will pay up to the amount in the policy for all teeth lost or partially lost. Claims for partial loss of tooth or teeth shall be calculated by assessing the percentage of tooth lost in relation to the maximum benefit payable. This cover does not apply to deciduous (milk) teeth, dental implants, crowns, veneers, dentures, bridges or intra orally wear and tear of teeth.

#### Effective time (operative time)

Whilst at any ground or premises worldwide where there is an agreed fixture or organised training including travelling directly to and from such activities. Cover has been extended to include club social events but excluding hazardous events such as fireworks, bonfires, driving events, bouncy castles, water sports or anything at a height above 3 metres from ground level e.g. bungee jumping. The policy is also operative whilst participating in County FA educational courses, excluding Referee courses, on behalf of the Football Club.

The life cover is operative whilst training and playing football matches only.

#### Emergency dental (pain relief expenses)

External oral impact which results in damage to the

insured person's teeth which necessitates immediate emergency pain relief. This does not cover any other procedure other than the relief of pain.

#### **Emergency medical expenses**

If an insured person incurs any additional reasonable emergency medical expenses for immediate and urgent treatment, the insurer will reimburse the insured person up to the amount shown in the policy.

#### **Event**

Means each and every individual loss or series of losses arising out of one event or one catastrophic accident during any one period of 72 hours which results in bodily injury, dismemberment, disability or death of insured persons.

#### **Examination re-sit benefit:**

If during a period of insurance an accident occurs during the effective time and causes bodily injury to an insured person which results in the insured person being unable to attend their academic examinations insurers will reimburse the insured person the irrecoverable examination resit fees in respect of all reasonable costs necessarily incurred in re-sitting the examinations in accordance with the following scale:

- a following bodily injury evidenced by a certificate from a qualified medical practitioner - up to a maximum of £50.
- b Following bodily injury which results in the payment of temporary total disablement or student tutorial benefit – for a period of up to 12 consecutive weeks or less.
- c Following bodily injury which results in the payment of temporary total disablement or student tutorial benefit for a period of 12 consecutive weeks or more or in the payment of a permanent disabling injuries benefit up to a maximum of £2.500.

#### **Excess**

An amount you pay towards a claim or that is deducted from the settlement.

#### Extra travelling expenses

Additional reasonable travel expenses incurred up to an amount provided per week for a maximum period of time as shown in the policy. Includes hospital parking fees.

#### **Facial & bodily scarring:**

Where bodily injury results in:

- 1 Permanent disfigurement or
- 2 Permanent scarring

of the face or body of at least the minimum benefit amount specified in the schedule of benefits below will be payable. Disfigurement or scarring covering an area of the face and body greater than the minimum will be assessed in relation to:

- 1 The specified minimum benefit amount; and
- 2 The maximum benefit amount as specified in the schedule of benefits for disfigurement or scarring covering the whole area of the face.

The benefit amount payable will not take into account any psychological effects.

| Length of<br>scarring | Benefit<br>amounts for<br>scarring of<br>face | Benefit<br>amounts for<br>scarring of<br>the body |
|-----------------------|---|---|
| 0cm – 2.4cms          | Nil   | Nil   |
| 2.5cms – 4.9cms       | £200  | £100  |
| 5.0cms – 10cms        | £400  | £200  |
| 10cms or over         | £600  | £300  |

#### **Forced retirement**

Means the permanent involuntary ending by the relevant sporting authority and a medical practitioner of an insured person's active participation in training and competition and their usual occupation as a result of a Concussion.

#### **Funeral expenses**

In the event of a life cover or accidental death benefit claim under this policy, the insurers will pay up to £5,000 for the necessary cost incurred (with their prior written consent) for funeral expenses or in the event of death of an insured person outside the United Kingdom the necessary costs of repatriating or cremation remains back to the United Kingdom.

#### Hemiplegia

Means complete paralysis of two limbs down one side of the body, which results in Permanent Total Disablement.

### Home/car adaptation and home relocation expenses

Where bodily injury results in quadriplegia or paraplegia, and the benefit for permanent total disablement becomes payable, insurers will also indemnify the policyholder for expenses incurred, up to the amount shown in the policy, for adapting the insured person's home or car or for relocating to another home to cater for the practical changes involved in living with the disablement.

#### Home help

Temporary total disablement cover includes insured persons whose occupations are as full time housewives or househusbands.

#### Hospitalisation

Payable for injuries independent of illness or any other cause, which results in their hospital confinement, within twelve calendar months from the date of the accident. Insurers will pay the insured person for each complete twenty-four hour period of such hospital confinement up to a maximum benefit as shown in the policy.

#### Inconvenience benefit (youth policies)

In the event of unforeseen travel expenses for parents/legal guardians due to an accident the insurers can pay up to the amount shown in the policy.

#### **Insurance Premium Tax (IPT)**

A levy that is a percentage of your premium applied by the government. This excludes life insurance where there is 0% insurance premium tax applicable. The tax payable is shown as a separate charge on your documentation (Isle of Man and the Channel Islands are exempt from this tax). These insurance policies are exempt from VAT (Valued Added Tax).

#### Kit and boots

Means any items of kit, clothing, boots or personal effects used or worn during the effective time either owned by the insured person or for which the insured person is responsible.

#### Legal advice helpline

During the period of insurance the insured person may obtain personal legal advice over the telephone. The advice may include but is not limited to:

- a Advice where injury has been caused by the negligence of a third party.
- Advice on employment issues including redundancy, bullying, harassment, unfair discrimination and retirement.

#### Life cover

A specific sum payable to the insured person's beneficiaries after the insured person's death (whilst playing and training only). The benefit is payable provided the insured person's death was not an accidental death. Life cover will commence at attainment of 6 years of age and will cease at attainment of 50 years of age.

#### Loss of hearing

Total and irrecoverable deafness confirmed by audiometer and sound threshold tests.

#### Loss of internal organ

Total and permanent:

- a Loss by removal: or
- b Effective loss of use of one lung or one kidney, the spleen or the liver.

#### Loss of limb

In respect of:

- An arm amputation or complete and permanent loss of use at or above the wrist;
- b A leg amputation or complete and permanent loss of use at or above the ankle (talo-tibial joint).

#### Loss of sight

To be deemed to have occurred:

- a In both eyes when the insured person's name has been added to the register of blind persons maintained by the government on the authority of a qualified ophthalmic specialist; or
- b In one eye when the degree of sight remaining after correction is 3/60 or less on the Snellen Scale (which means the insured Person is only able to see at 3 feet that which they should normally be able to see at 60 feet) and the insurers is satisfied that the condition is permanent and without expectation of recovery.

#### Loss of speech

Total and permanent loss of speech.

#### **Medical certification expenses**

If during a period of insurance an accident occurs during the effective time and causes bodily injury to an insured person resulting in a valid claim for permanent total disablement, permanent disabling injury and/or temporary total disablement, the insurer will pay up to the benefit amount specified in the schedule of benefits to reimburse costs incurred for the issuance of a medical certificate by a qualified medical practitioner.

#### Miscarriage

If the insured person suffers a miscarriage caused by bodily injury arising from an accident during the period of insurance and the effective time insurers will pay up to the benefit amount stated in the policy schedule. However insurers will not pay if the miscarriage is as a result of the insured person's deliberate act or out of any other cause other than bodily injury.

#### **Paraplegia**

Shall mean complete paralysis of the lower half of the body including both legs which results in Permanent Total Disablement.

#### **Period of insurance**

The period between and inclusive of the dates shown from: and to: in the policy schedule commencing at 00.00 hours on the earliest date shown and expiring at midnight on the latest date shown.

#### Permanent disabling injury

Means loss of sight, loss of hearing, loss of speech, loss of limb or loss of internal organ.

#### Permanent partial disablement

A percentage of the permanent total disablement benefit will be paid relative to the level of disability:

- 1 Permanent total disablement 100%
- 2 Total loss of use of:
  - a Back or spine (excluding cervical) without cord involvement 40%.
  - b Neck/cervical spine without cord involvement 30%.
  - c Shoulder, elbow or wrist 25%.
  - d Hip, knee or ankle 20%.
- 3 Loss of or total loss of use of:
  - a Foot below the level of the ankle (talo tibular joint) 50%.
  - b Thumb 20%.
  - c One forefinger or big toe 15%.
  - d Any other finger 10%.
  - e Any other toe 4%.

#### Permanent total disablement (PTD)

Means disablement other than any permanent disabling injury which has lasted for at least 12 months from the date of the bodily injury and which in the insurers opinion is beyond hope of recovery and will in all probability continue for the remainder of the insured person's life and will prevent the insured

person from engaging in or giving attention either to:

- a their usual occupation if in gainful employment
- b or if the insured person;
  - 1 is not in gainful employment.
  - 2 is employed solely as a footballer.
- 3 has football as their main employment.
- 4 is under 16 years of age or under 18 years of age and in full time education.

then insurers will make an assessment to ascertain if the insured person is unable to carry out a business function, schooling, profession or occupation for which the insured person is fitted by way of education or experience. In all cases permanent total disablement will be calculated on a medical assessment by Us or by an independent qualified medical practitioner appointed by insurers, and which results in the insured person's inability to perform, without assistance from another person, at least 2 of the following activities of daily living:

- Eating.
- · Getting in and out of bed.
- · Dressing and undressing.
- Toileting.
- Walking 200 metres on level ground.

All assessments will be judged on if the insured person will be permanently affected for the remainder of their life.

#### **Physiotherapy cover**

If an accident occurs during the period of insurance and effective time that causes bodily injury to an insured person and directly results in a valid:

- 1 Temporary total disablement claim or
- 2 Broken bones claim
- 3 Primary dislocation claim

4 Snapped or rupturred achilles tendon and or cruciate ligament claim under this policy, the insurer will pay the insured person 75% of the costs for each session of necessary physiotherapy and/or chiropractic treatment incurred within 12 months of bodily injury, up to a maximum of £50 per visit, for total of 10 sessions provided that the Insured person has a written referral from their general practitioner for physiotherapy arising from such bodily injury.

This cover does not apply if treatment has been received by the NHS or claimed for under a current private medical insurance or any other insurance policy.

#### **Primary dislocation benefit**

Primary dislocation means the first time an insured person has suffered a dislocation of the following joints:

- 1 Kneecap.
- 2 Elbow.
- 3 Hip
- 4 Shoulder.

#### Quadriplegia/Tetraplegia

Shall mean complete paralysis of all four limbs which results in Permanent Total Disablement.

#### **Qualified medical practitioner**

Means a doctor or specialist who is registered or licensed to practice medicine under the laws of the country in which they practice other than:

- a An Insured Person
- b A relative or partner of an Insured Person

#### Rehabilitation and retraining

Where bodily injury results in the permanent total disablement benefit becoming payable for an insured person, insurers will indemnify the insured person up to £5,000 for reasonable costs incurred to rehabilitate and/or retrain the insured person for an alternative occupation, subject to insurer's prior written approval being obtained.

#### Student

An insured person who is in full time education and enrolled or attends classes at a school, college, or university.

#### Student tutorial benefit

Expenses relating to home tuition or necessary additional expenses to attend school following an injury.

#### **Temporary total disablement (TTD)**

Temporary disablement which entirely prevents the insured person from engaging in their usual occupation.

#### Triplegia

Means complete paralysis of three limbs which results in Permanent Total Disablement.

#### **Usual occupation**

The tasks, duties and other functions, which the insured person normally performs in connection with their paid employment for which they are engaged in 16 hours or more per week. Permanent total disablement (PTD) is paid when an injury prevents you from continuing your usual occupation.

#### **Waiting period**

A period at the beginning of a period of temporary total disablement during which benefits are not payable. (If the relevant waiting period has been exceeded then the benefit period will begin from the date of the accident inclusive of the waiting period).

#### Worldwide

The policy operates worldwide but excludes travel to a specific area against advice issued by the Foreign and Commonwealth Office.



The full policy wording can be found on the website **bluefinsport.co.uk/ngis** 



# Other information

#### The capacity in which we are acting

| POLICY<br>TYPE      | OUR MARKET<br>SEARCH   | WHO WE ARE<br>ACTING FOR  | DELEGATED<br>AUTHORITY |
|---------------------|--|---|------------------------|
| Team policy         | We only use AXA XL<br>Underwriting Agencies<br>Limited and AXA XL<br>Insurance Company<br>UK Limited for this<br>policy. | In sourcing insurances for you and in the event of a claim, we act as your agent. In placing insurances for you we normally act as your agent. Should you instruct us to proceed and place this insurance, Marsh Ltd has a "delegated authority" granted by the insurers                                      | Ver                    |
| Additional<br>Cover | We only use AXA XL<br>Underwriting Agencies<br>Limited and AXA XL<br>Insurance Company<br>UK Limited for this<br>cover.  | which means that it acts as agent of the insurer and has authority to accept insurance risks and issue documentation (in accordance with agreed terms) on their behalf. We can only place this business under a delegated authority where we reasonably consider that this meets your insurance requirements. | Yes                    |

## Personal accident insurance is not an income protection policy.

Please be aware that the monthly benefit provided (if included under the policy purchased) in respect of Temporary Total Disablement (TTD) is not designed to replace usual income in the event of being unable to work. The monthly benefit is to provide additional financial assistance in the event of being off work, or for students who are not in gainful employment, as the result of an injury during the operative time of the policy.

#### **Notify your members**

It's good practice to consult with your players and officials to consider all the options available before selecting an appropriate level of cover.

Once a policy is purchased we would recommend making them fully aware of the extent of the cover in place (we include a useful poster with our policy pack for this very purpose).

This will help educate your members and also provide an opportunity for any individuals who may wish to purchase their own additional insurance protection to do so.

This can be particularly useful if they are, for example, self-employed and may wish to consider an income protection policy that could also cover sickness and provide 24/7 cover, not just from football activities.

#### How we use your data

To provide our services, we need to collect and use information about individuals such as their name and contact details, as well as special categories of personal data (e.g. about their health information) and information about criminal convictions and offences. The purposes for which we use personal data may include arranging insurance cover, handling claims, for crime prevention. More information about our use of personal data is provided in the Marsh Privacy Notice at https://www.marsh.com/uk/privacy-notice.html or in hard copy on request by emailing or writing to Data Protection Officer, Marsh Ltd, Tower Place, London EC3R 5BU or dataprotection@marsh.com.

Providing the services may involve the disclosure of personal data to third parties such as insurers, reinsurers, loss adjusters, premium finance providers, sub-contractors, our affiliates and to certain regulatory bodies who may require your information themselves for the purposes described in the Marsh Privacy Notice.

Depending on the circumstances, the use of personal data described in this notice may involve a transfer of data to countries outside the UK and the European Economic Area that have less robust data protection laws. Any such transfer will be done with appropriate safequards in place.

In some circumstances, we (and other insurance market participants) may need to collect and use special categories of personal data (e.g. health information) and/or information relating to criminal convictions and offences. Generally, we are able to do this because it is necessary for the insurance activities that we undertake or for fraud prevention purposes.

Where you are providing us with information about a person other than yourself, you agree to notify them of our use of their personal data and, if requested by us, obtain their consent to our use of any special categories of personal data such as health information and information relating to criminal convictions and offences (e.g. by requiring the individual to sign a consent form).





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**Pay over 5 months** for premiums of £74 or more.



0345 872 5060

For advice (Mon to Fri 9am to 5pm).



# Marsh Bluefinsport

#### **About Bluefin Sport**

Bluefin Sport is a specialist division of Marsh Ltd with dedicated teams across the UK offering insurance broking and risk management advice to the world of sport, entertainment and leisure industries. We are amongst the market leaders in the provision of insurance intermediary and risk management services in the sport sector. For more information Visit bluefinsport.co.uk.

#### **About Marsh**

Marsh is the world's leading insurance broker and risk advisor. With over 45,000 colleagues operating in 130 countries, Marsh serves commercial and individual clients with data-driven risk solutions and advisory services. Marsh is a business of Marsh McLennan (NYSE: MMC), the world's leading professional services firm in the areas of risk, strategy and people. With annual revenue nearly \$20 billion, Marsh McLennan helps clients navigate an increasingly dynamic and complex environment through four market-leading businesses: Marsh, Guy Carpenter, Mercer and Oliver Wyman. For more information, visit marsh.com, follow us on LinkedIn and Twitter or subscribe to BRINK.

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